

Business Regulations: The National Picture and its Relevance to the Bangsamoro

Business and Labor Regulations Workshop 24 September 2014, Asian Institute of Management

MR. GUILLERMO M. LUZ Co-Chairman ,Private Sector















GLOBAL COMPETITIVENESS REPORT CARD

REPORT	2014 RANK	2013 RANK	2012 RANK	2011 RANK	CHANGE	ASEAN RANK	NEXT RELEASE	SOURCE	TOP 1/3
 Global Competitiveness Report 	52/144	59/148	65/144	75/142	↑ 7	5/9	Sep-15	WEF	48
2. Ease of Doing Business		108/189	138/185	136/183	个 30	6 of 10	Oct-14	IFC	63
World Competitiveness Report	42/60	38/60	43/59	41/59	↓ 4	5of 5	May-15	IMD	20
4. Corruption Perception Index		94/177	105/176	129/183	↑ 11	4 of 10	Dec-14	TI	60
5. Economic Freedom Index	89/178	97/177	107/179	115/179	↑ 8	5 of 9	Jan-15	HF	59
6. Global Information Technology Report	78/148	86/144	86/142	86/138	↑ 8	6 of 10	Apr 15	WEF	49
7. Travel and Tourism Report		82/140	n/a	94/139	个 12	7 of 8	Mar-15	WEF	46
8. Global Innovation Index	100/143	90/142	95/141	91/125	↓ 10	6 of 8	Jul-15	WIPO	47
Logistics Performance Index	57/160	n/a	52/155	n/a	↓ 5	6 of 9	Mar-16	World Bank	53
10. Fragile States Index	52/178	59/178	56/177	50/177	↓ 7	8 of 10	Jun-15	Fund for Peace	118
11. Global Enabling Trade Index	64/138	n/a	72/132	n/a	↑ 8	6 of 10	Mar-16	WEF	46
12. Global Gender Gap Report		5/136	8/135	8/135	↑ 3	1 of 9	Oct-14	WEF	



WORLD ECONOMIC FORUM: GLOBAL COMPETITIVENESS REPORT 2010-2014



Count	ry/Economy	2014 (out of 144)	Change 2013-2014	2013 (out of 148)	2012 (out of 144)	2011 (out of 142)	2010 (Out of 139)	Change in 4 Years 2010-2014
()	Singapore	2	0	2	2	2	3	1
(*	Malaysia	20	4	24	25	21	26	6
	Thailand	31	6	37	38	39	38	7
	Indonesia	34	4	38	50	46	44	10
	Philippines	52	7	59	65	7 5	85	33
*	Vietnam	68	2	70	75	65	59	-9
•	Lao PDR	93	-12	81	n/a	n/a	n/a	n/a
Add	Cambodia	95	-7	88	85	97	109	14
*	Myanmar	134	5	139	n/a	n/a	n/a	n/a
No.	Brunei Darussalam	n/a	n/a	26	28	28	28	n/a

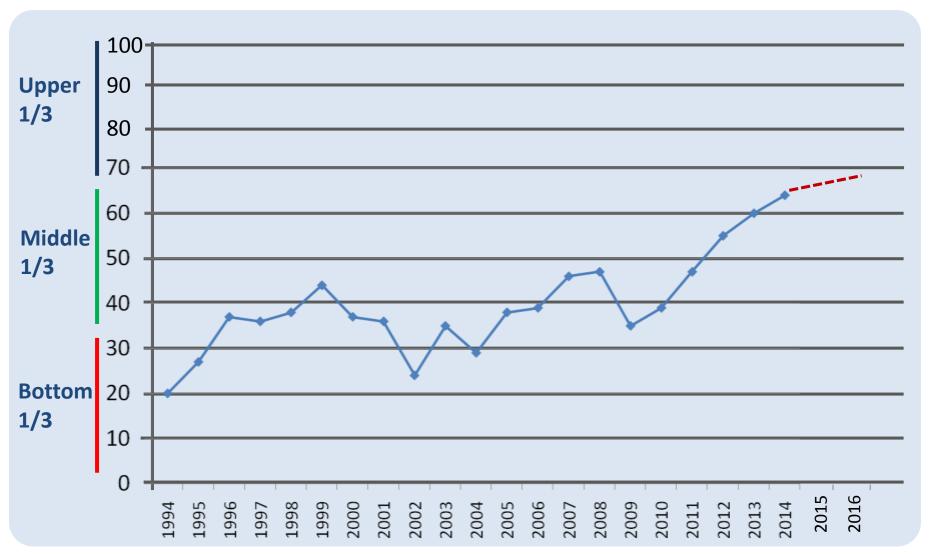
^{*}Brunei Darussalam is not included in the 2014 Ranking



WORLD ECONOMIC FORUM: ECONOMIC **GLOBAL COMPETITIVENESS REPORT 1994-2014**



Percentile Rank





WORLD ECONOMIC FORUM: GLOBAL COMPETITIVENESS REPORT 2010-2014



PILLARS	(2014) 0F 144	CHANGE 2013-2014	(2013) 0F 148	(2012) 0F 144	(2011) 0F 142	(2010) OF 139	CHANGE 2010-2014
OVER-ALL RANKING	52	7	59	65	75	85	33
1st pillar: Institutions	67	12	79	94	117	125	58
2nd pillar: Infrastructure	91	5	96	98	105	104	13
3rd pillar: Macroeconomic environment	26	14	40	36	54	68	42
4th pillar: Health and primary education	92	4	96	98	92	90	-2
5th pillar: Higher education and training	64	3	67	64	71	73	9
6th pillar: Goods market efficiency	70	12	82	86	88	97	27
7th pillar: Labor market efficiency	91	9	100	103	113	111	20
8th pillar: Financial market development	49	-1	48	58	71	75	26
9th pillar: Technological readiness	69	8	77	79	83	95	26
10th pillar: Market size	35	-2	33	35	36	37	2
11th pillar: Business sophistication	46	3	49	49	57	60	14
12th pillar: Innovation	52	17	69	94	108	111	59



WORLD ECONOMIC FORUM: FOR GLOBAL COMPETITIVENESS REPORT 2010-2014



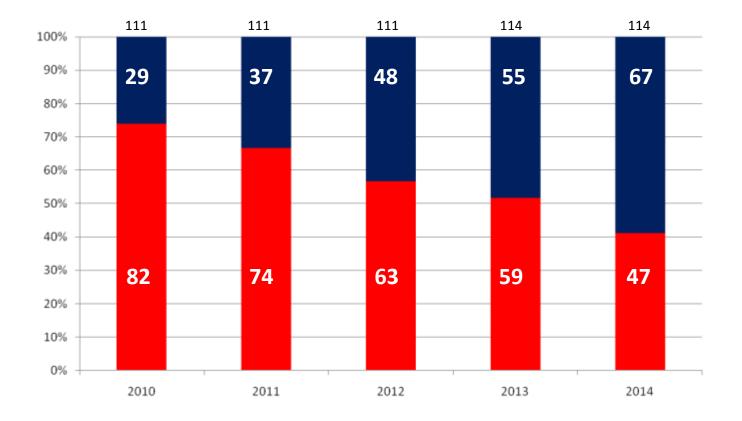
INDI	CATODO	2014	2013	2012	2011	2010
INDI	CATORS	Indicators	Indicators	Indicators	Indicators	Indicators
RED	Bottom	(115 th – 144 ^{th)}	(119 th – 148 ^{th)}	(115 th – 144 ^{th)}	(113 th – 142 ^{nd)}	(111 th – 139 ^{th)}
	20%	5	7	8	21	25
PURPLE	Ranked	(86 th - 114 th)	(88 th - 118 th)	(86 th - 114 th)	(85 th - 112 th)	(83 rd - 110 th)
PORPLE	21 - 40%	29	33	45	36	37
	Ranked	(72 nd – 85 th)	(72 rd – 87 th)	(72 nd – 85 th)	(71 st – 84 th)	(69 th - 82 nd)
GREEN	41 – 50%	13	19	10	17	20
BLACK	Ranked 49% or	(1 st – 71 st)	(1 st – 71 st)	(1 st – 71 st)	(1 st – 70 th)	(1 st – 68 th)
	higher	67	55	48	37	29
TOTAL		114	114	111	111	111



WORLD ECONOMIC FORUM: ECONOMIC

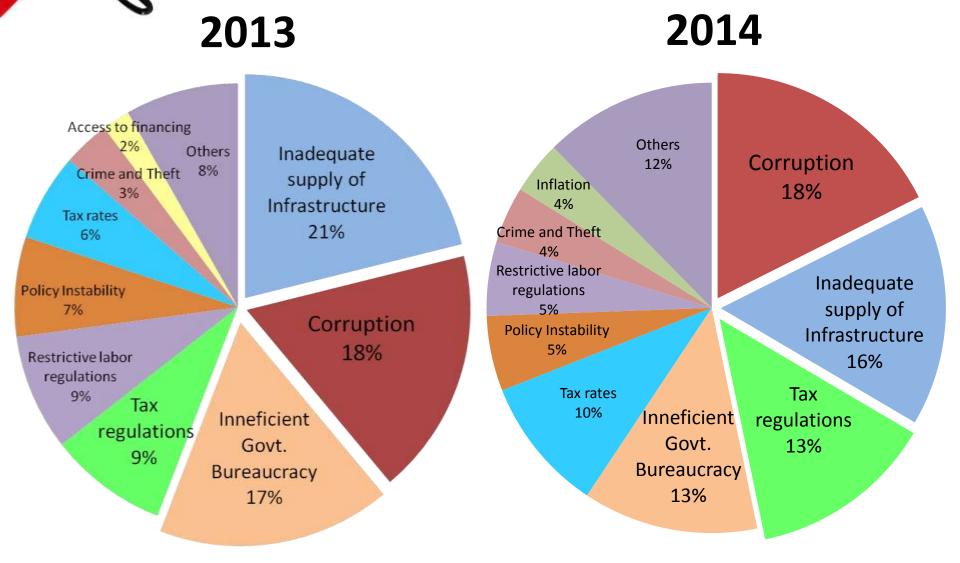


Out of 114 indicators, the Philippines now has 67 indicators ranked 71st or higher (at the upper half of world rankings).



GLOBAL COMPETITIVENESS REPORT 2013-2014: ECONOMIC **MOST PROBLEMATIC FACTORS FOR DOING BUSINESS**







EASE OF DOING BUSINESS ASEAN (2012-2014) Finance Corpora



ASEAN	2014 (out of 189)	2013 (out of 185)	CHANGE	2012 (out of 183)	CHANGE
1. Singapore	1	1	0	1	0
2. Malaysia	6	12	6	14	2
3. Thailand	18	18	0	17	-1
4. Brunei Darussalam	59	79	20	83	4
5. Vietnam	99	99	0	99	0
6. Philippines	108	138	30	136	-2
7. Indonesia	120	128	8	130	2
8. Cambodia	137	133	-4	141	8
9. Lao PDR	159	163	4	166	3
10. Myanmar*	182	NDA	0	NDA	0

^{*}Myanmar is one of the four new economies measured in the report together with Libya, San Marino and South Sudan.

EASE OF DOING BUSINESS REPORT PHILIPPINES (2009-2014) Finance Corporation









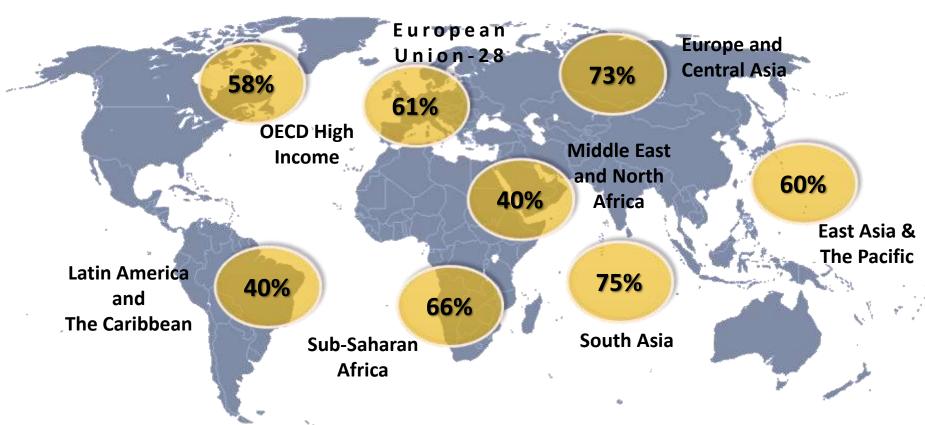
PHILIPPINES (2012-2014)



INDICATORS	2014 (189)	VARIANCE 2013-2014	2013 (185)	2012 (183)
Over-all	108	+30	138	136
1. Starting a business	170	-9	161	158
2. Dealing w/ construction permits	99	+1	100	101
3. Getting electricity	33	+24	57	53
4. Registering Property	121	+1	122	120
5. Getting Credit	86	+43	129	127
6. Protecting Investors	128		128	124
7. Paying Taxes	131	+12	143	136
8. Trading across borders	42	+11	53	56
9. Enforcing contracts	114	-3	111	109
10. Resolving Insolvency	100	+65	165	166



ECONOMIES CONTINUE TO REFORM



114 Economies implemented 238 reforms in 2012-2013

Source: Doing Business Database



WHO SETS THE FRONTIER?

Indicator	Philippines 2014 DTF Points	Who sets the Frontier?	Frontier 2014 DTF Points
Starting a Business	65.00	New Zealand	99.96
Dealing With Construction Permits	67.34	₩ Hong Kong	96.07
Getting Electricity	82.76	Germany	99.83
Registering Property	6 <mark>4.17</mark>	* * Georgia	99.81
Getting Credit	56.25	Malaysia	100
Protecting Inve <mark>stors</mark>	43.33	New Zealand	96.67
Paying Taxes	62.25	UAE	98.88
Trading Across B <mark>order</mark> s	76.20	Singapore	95.81
Enforcing Contracts	51.83	Singapore	89.86
Resolving Insolvency	31.69	Japan	98.31

Source: Doing Business Database



JULY 2012

NCC crafts Gameplan for Competitiveness

2 SEPTEMBER 2012
Economic Development
Cluster approves
Gameplan

DECEMBER 2012Videoconferences
with IFC Washington



Work teams commit to implement targets at Ease of Doing Business Summit

MARCH 2013 Target 6 validation workshops JAN 2013 Deeting with PH Embassy in Washington

Public-Private
Dialogues

MAY 2013

President Aquino signs
Administrative Order No. 38 creating an inter-agency Ease of Doing Business
TaskForce

JUNE 2013
Submitted reform
Inventory to IFC

JULY 2013 10 OCTOBER 2013 Task Force convenes

MARCH 2014

Target validation workshops 1/2

FEBRUARY- 13
MARCH 2014
Videoconferences
with PH Embassy
& IFC Washington

DECEMBER 2013

EODB Taskforce crafts

Gameplan 2.0

OCTOBER 2013

PH jumps 30 notches to No. 108 on Doing Business Report

L5 APRIL 2014

Regional visit from IFC Washington

17

MAY 2014

Work teams commit to implement targets

at 2nd Ease of Doing Business Summit 2014 L<mark>&</mark> JULY 2014

Submission of reform inventory to

19 oct. 2014
Release of
2015 DB Report

MAY 2014

Briefing session to communi -cate and validate reforms

EODB TIMELINE



2014 RANKING OF ASEAN COUNTRIES PER INDICATOR

ASEA	N	Starting a Business	Dealin Constru Perm	iction	Gett Electr	Ŭ	Registe Prope		Gett Cre		Protec Invest		Payii Taxe		Trac Acre Boro	oss	Enford Contra		Resolv	_
Singapore	1	3 1	3	\downarrow	6	\downarrow	28	\uparrow	3	\uparrow	2		5		1		12		4	\downarrow
Malaysia	6 个	16 个	43	\uparrow	21	\uparrow	35	\downarrow	1		4		36	\downarrow	5	\uparrow	30	\uparrow	42	\uparrow
Thailand	18	91 🔱	14	\uparrow	12	\downarrow	29	\downarrow	73	\downarrow	12	\uparrow	70	\uparrow	24	\downarrow	22	\uparrow	58	
Brunei	59 个	137 ↓	46	\downarrow	29		116	\downarrow	55	\uparrow	115	\uparrow	20	\uparrow	39	\uparrow	161	\downarrow	48	\downarrow
Vietnam	99	109 ↓	29	\downarrow	156	\downarrow	51	\downarrow	42	\downarrow	157	\uparrow	149	\downarrow	65	\uparrow	46	\downarrow	149	
Philippines	108个	170↓	99	1	33	1	121	1	86	1	128		131	1	42	\uparrow	114	\downarrow	100	1
Indonesia	120 个	175 ↓	88	\downarrow	121	\uparrow	101	\downarrow	86	\uparrow	52	\downarrow	137	\downarrow	54	\downarrow	147	\downarrow	144	\uparrow
Cambodia	137 ↓	184 ↓	161	\downarrow	134	\downarrow	118	\downarrow	42	\uparrow	80	\uparrow	65	\uparrow	114	1	162	\downarrow	163	\downarrow
Laos	159 个	85 ↓	96	\downarrow	140	\downarrow	76	\downarrow	159	1	187	\downarrow	119	\uparrow	161	\downarrow	104	\uparrow	189	\downarrow
Myanmar	182	189	150		126		154		170)	182		107		113		188		155	



STARTING A BUSINESS BENCHMARK: MALAYSIA

EC	ONOMY	PROCEDURES (NUMBER)	TIME (DAYS)	COST (% OF INCOME PER CAPITA)	PAID-IN MIN. CAPITAL (% OF INCOME PER CAPITA)	RANK
1	Singapore	3	3	0.6	-	3
* 2	Malaysia	3	6	7.6	-	16
3	Lao PDR	6	92	6.7	-	85
4	Thailand	4	28	6.7	0.0	91
5	Vietnam	10	34	7.7	-	109
6	Brunei Darussalam	15	101	9.9	-	137
7	Philippines	15	35	18.7	4.6	170
8	Indonesia	10	48	20.5	38.5	175
9	Cambodia	11	104	150.6	27.5	184
10	Myanmar	11	72	176.7	7,016.0	189



STARTING A BUSINESS SCORE SIMULATION

INDICATOR	2014 REPORT	2015 REPORT	MOVEMENT / CHANGE IN RANK
Number of Days	35	6	-29 days
Number of Steps	15	3	-12 steps
Cost (% income/per capita)	18.7	18.7	
Min Paid In Capital	4.6	0	-4.6
Effect in indicator ranking	170	30	↑ 140
Effect in world ranking	108	85	↑ 23

RECOMMENDATION	AGENCY
Reduce number of days and steps	SEC, QC, SSS, PBR, BIR, Philhealth,
Reduce cost	Pag-ibig
 Implement Online Business Registration 	
Consider removing Min. Paid in Capital	SEC/Congress





STARTING A BUSINESS 2014 HIGHLIGHTS

- 144 out of 189 economies improved in either of the 4 starting a business indicators. (steps, days, cost, minimum paid in capital)
- 47 out of 144 increased in rank.
- 16 economies improved in 4 indicators; 19 economies improved in 3 out of 4.
- 64 economies reduced procedures
- 52 economies reduced time / number of days
- 124 economies reduced cost (can also be due to adjustments in income per capita)
- 53 reduced minimum paid in capital requirement
- 8 removed minimum paid in capital requirement

FROM:

15 STEPS DAYS

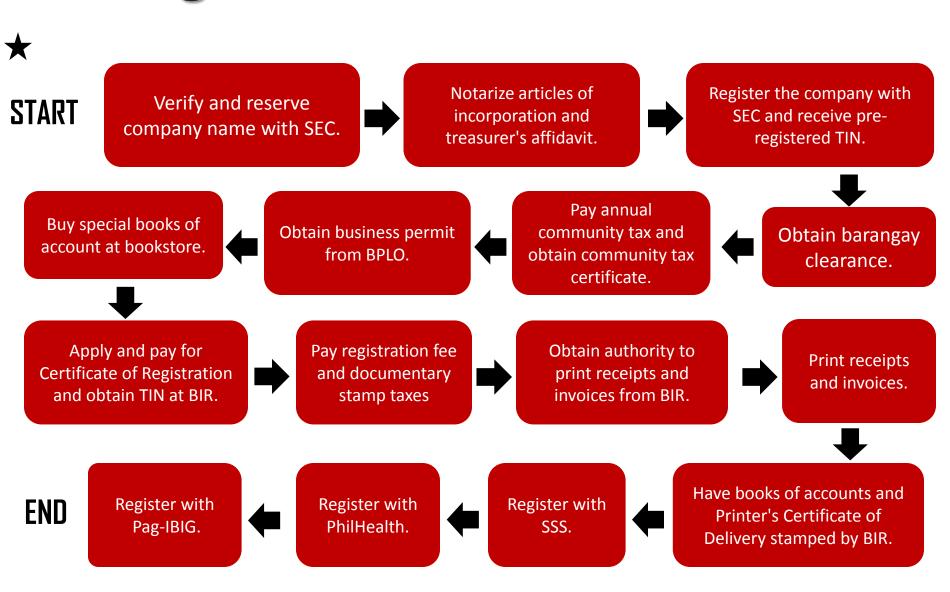
TO:

8 8 **STEPS DAYS**

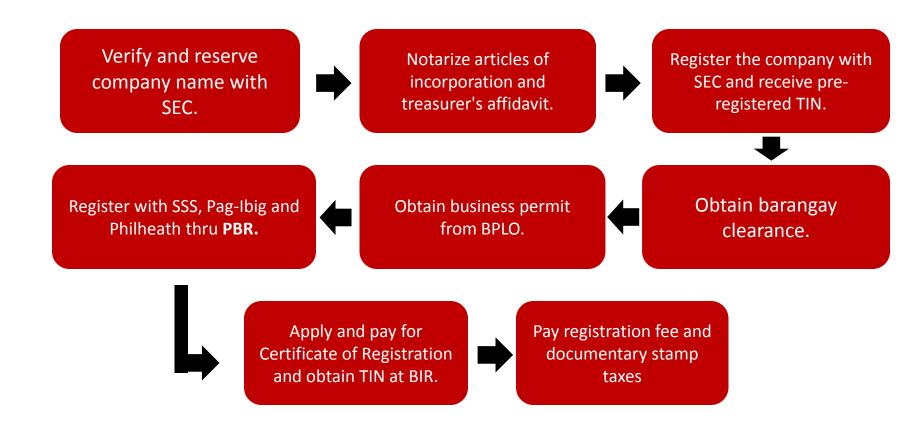
TO:

3 3 **STEPS DAYS**

18 steps / 85days



8 steps / 8 days



Verify and reserve company name with SEC.

Notarize articles of incorporation and treasurer's affidavit.

Register the company with SEC and receive preregistered TIN.

Register with SSS, Pag-Ibig and Philheath thru **PBR**.

Apply and pay for Certificate of Registration and obtain TIN at BIR.

Pay registration fee and documentary stamp taxes

Obtain business permit from BPLO.

Obtain barangay clearance.



EASE OF DOING BUSINESS 2014 REFORM TARGETS

INDICATORS	2014 DB	REPORT	2014 REFORM TARGETS			
INDICATORS	STEPS	DAYS	STEPS	DAYS		
Starting a Business	15	35	8	8		
Dealing with Construction Permits	25	77	14	65		
Getting Electricity	5	42	4	32		
Registering Property	8	39	7	16		



EASE OF DOING BUSINESS 2014 REFORM TARGETS

INDICATORS	2014 REPORT		2014 REFORM TARGETS		
Getting Credit	Credit Information (0-6)	Legal Rights (0-10)	Credit Information (0-6)	Legal Rights (0-10)	
	5	4	5	10	

	2014 REPORT			2014 REFORM TARGETS		
Protecting Investors	Disclosure (0-10)	Director Liability (0-10)	Shareholder Suits (0-10)	Disclosure (0-10)	Director Liability (0-10)	Shareholder Suits (0-10)
	2	3	8	7	9	10

	2014 REPORT		2014 REFORM TARGETS		
Paying Taxes	Payments (number)	Time (Hours)	Payments (number)	Time (Hours)	
	36	193	13	193	



EASE OF DOING BUSINESS 2014 REFORM TARGETS

INDICATORS	2014 REPORT		2014 REFORM TARGETS		
Trading Across	Documents to Export (number)	Time to Export (days) 15	Documents to Export (number)	Time to Export (days) 9	
Borders	Documents to Import (number)	Time to Import (days) 14	Documents to Import (number)	Time to Import (days)	



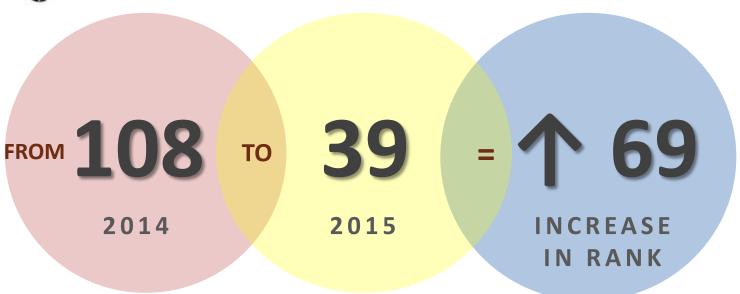
THE RESULTS

Scenarios:

- Unfinished Business- Impact of FULL implementation of Doing Business 2013 reform inventory.
- **Big Impact Indicators** Implement reforms on 4 identified big impact indicators (Starting a Business, Registering Property, Getting Credit, Protecting Investors).
- Stretch targets Implement suggested reforms for all indicators.



RESULT: UNFINISHED BUSINESS



Unfinished Business- Impact of FULL implementation of Doing Business 2013 reform inventory on 8 indicators (Starting a business, Dealing with Construction Permits, Registering Property, Getting Electricity, Getting Credit, Protecting Investors, Paying Taxes and Trading Across Borders)





RESULT: UNFINISHED BUSINESS NEW ASEAN RANK

	ECONOMY		2014 REPORT	RANK AS OF CURRENT DATA AND SIMULATION
1	L	Singapore	1	1
2	2	Malaysia	6	6
3	3	Thailand	18	18
*	4	Philippines	108	39
5	5	Brunei Darussalam	59	59
6	5	Vietnam	99	99
7	7	Indonesia	120	120
8	3	Cambodia	137	137
g	9	Lao PDR	159	159
1	0	Myanmar	182	182



RESULT: BIG IMPACT INDICATORS



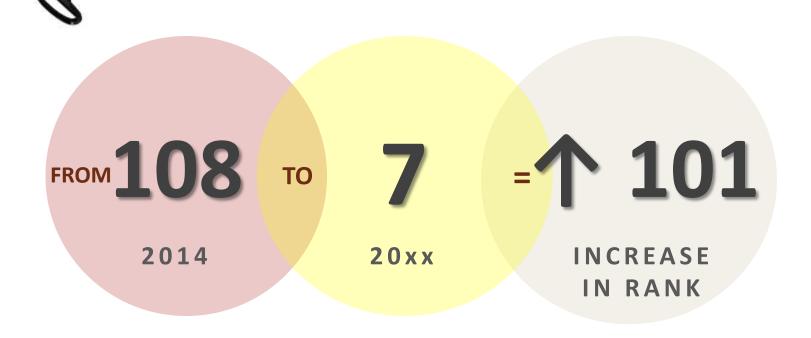
• **Big Impact Indicators** – Implement reforms on 4 identified big impact indicators (Starting a Business, Registering Property, Getting Credit, Protecting Investors).



RESULT: BIG IMPACT INDICATORS NEW ASEAN RANK

		ECONOMY	2014 REPORT	RANK AS OF CURRENT DATA AND SIMULATION
	1	Singapore	1	1
	2	Malaysia	6	6
	3	Thailand	18	18
>	*4	Philippines	108	29
	5	Brunei Darussalam	59	59
	6	Vietnam	99	99
	7	Indonesia	120	120
	8	Cambodia	137	137
	9	Lao PDR	159	159
	10	Myanmar	182	182

RESULT STRETCH TARGETS



• **Stretch targets** – Implement suggested reforms on ALL indicators based on the new benchmarks.



RESULT: STRETCH TARGETS NEW ASEAN RANK

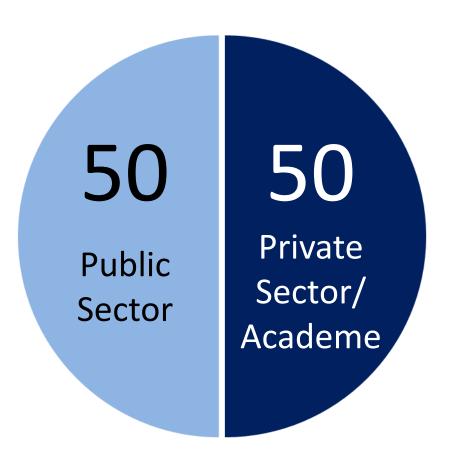
		ECONOMY	2014 REPORT	RANK AS OF CURRENT DATA AND SIMULATION
>	1	Singapore	1	1
	2	Malaysia	6	6
	3	Philippines	108	7
	4	Thailand	18	18
	5	Brunei Darussalam	59	59
	6	Vietnam	99	99
-				
	7	Indonesia	120	120
	8	Cambodia	137	137
	9	Lao PDR	159	159
	10	Myanmar	182	182



- Very little information about the competitiveness of Philippine regions, cities, and municipalities
- Created Regional Competitiveness
 Committees in 15 regions + National Capital
 Region (Metro Manila) in 2012



COMPOSITION



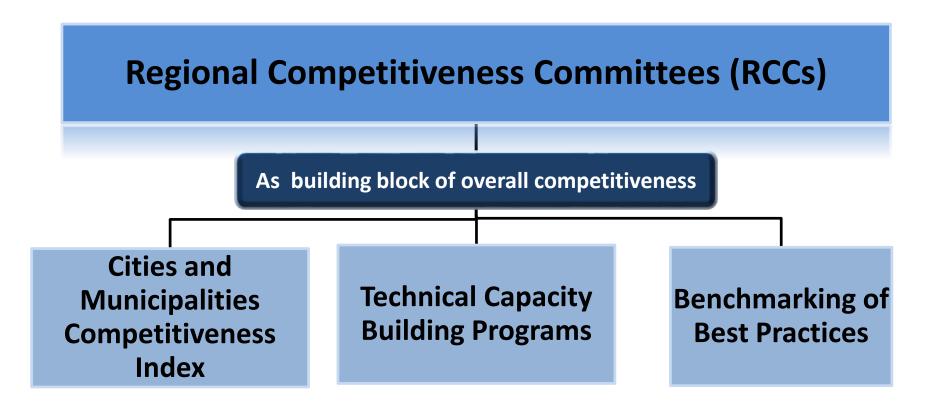


15 Regional Competitiveness Committees (RCCs) + National Capital Region

- Region I (Ilocos)
- Region II (Cagayan)
- Region III (Central Luzon)
- Region IVA (CALABARZON)
- Region IVB (MIMAROPA)
- Region V (Bicol)
- Region VI (Western Visayas)
- Region VII (Central Visayas)

- Region VIII (Eastern Visayas)
- Region IX (Zamboanga)
- Region X (Northern Mindanao)
- Region XI (Davao)
- Region XII (SOCCSKSARGEN)
- Region XIII CARAGA
- CAR





1Q 2012

NCC advocates for the creation of Regional Competitiveness Committees

June 2012 Sept. 2012

6

15

RCC Dialogues held in Cebu and Davao; 15 RCCs + NCR formed

Nov.-Dec. 2012

USAID assists NCC in developing a framework to measure local competitiveness

Feb. 2013

List of indicators for the framework finalized in RCC Forum

JULY 2013

NCC presents the 1st Cities and Municipalities Competitiveness Index at the Regional Competitiveness Summit

JULY 2013

NCC holds a meeting workshop with all RCCs to improve the framework

March 2013

Final list of indicators released to RCCs; data collection begins

The city of Cagayan de Oro, Misamis Oriental and the municipality of San Francisco, Agusan del Sur topped the Index which ranked 122 cities and 163 municipalities based on the local competitiveness framework.



RCCs gather in Iloilo and Cagayan de Oro to prepare for the next round of the Index





May - June2014

Submission and Validation

April – May 2014

2nd Round of Data Collection

13







June 2014

Standardization and Processing of data into rankings

August 2014

Announcement and Awarding of the Top Cities and Municipalities

RCC TIMELINE

NATIONAL
COMPETITIVENESS
COUNCIL | PHILIPPINES



Cities And Municipalities Competitiveness Index



ABOUT THE INDEX

We asked...

- How competitive are our cities and municipalities?
 - How easy is it to start a business in a city?
 - What is the cost of doing business in a municipality?



ABOUT THE INDEX

We found out...

- Difficult to gather data at city and municipality level
- Sustainability of data collection affected by funding
- Time lag in national data surveys



ABOUT THE INDEX

We proposed...

The creation of Regional Competitiveness Committees (RCCs) tasked to:

- Track local competitiveness indicators
- Formulate programs to improve competitiveness
- Engage in investment promotion activities to attract investors and create new jobs



INDICATORS: ECONOMIC DYNAMISM

Economic dynamism refers to "activities that create stable expansion of businesses and industries and higher employment." It is divided into eight indicators:

- 1. Size of the Local Economy (Registrations, Capital, Revenue, Permits)
- 2. Growth of the Local Economy (Registrations, Capital, Revenue, Permits)
- 3. Capacity to Generate Employment
- 4. Cost of Living
- 5. Cost of Doing Business
- 6. Financial Deepening
- 7. Productivity
- 8. Presence of Business and Professional Organizations



INDICATORS: GOVERNMENT EFFICIENCY

Government efficiency refers to "the quality and reliability of government services and support for effective and sustainable productive expansion." It is divided into ten indicators:

- 1. Transparency Score in LGPMS
- 2. Economic Governance Score in LGPMS
- 3. Ratio of LGU collected tax to LGU revenues
- 4. LGU Competition Related Awards
- 5. Business Registration Efficiency
- 6. Investment Promotion
- 7. Compliance to National Directives for LGUs
- 8. Security
- 9. Health
- 10. Schools





INDICATORS: INFRASTRUCTURE

Infrastructure refers to "the physical building blocks that connect, expand, and sustain a locality and its surroundings to enable the provision of goods and services". It is divided into ten indicators:

- 1. Existing Road Network
- 2. Distance of Center to Major Ports
- 3. DOT-Accredited Accommodations
- 4. Health Infrastructure
- 5. Education Infrastructure
- 6. Availability of Basic Utilities
- 7. Annual Investments in Infrastructure
- 8. Connection of ICT
- 9. Number of ATMs
- 10. Number of Public Transportation



SCORING



Separate rankings were made for cities and municipalities.

OVERALL COMPETITIVENESS RANKING =

Economic Dynamism Score (33.33)



Government Efficiency Score (33.33)



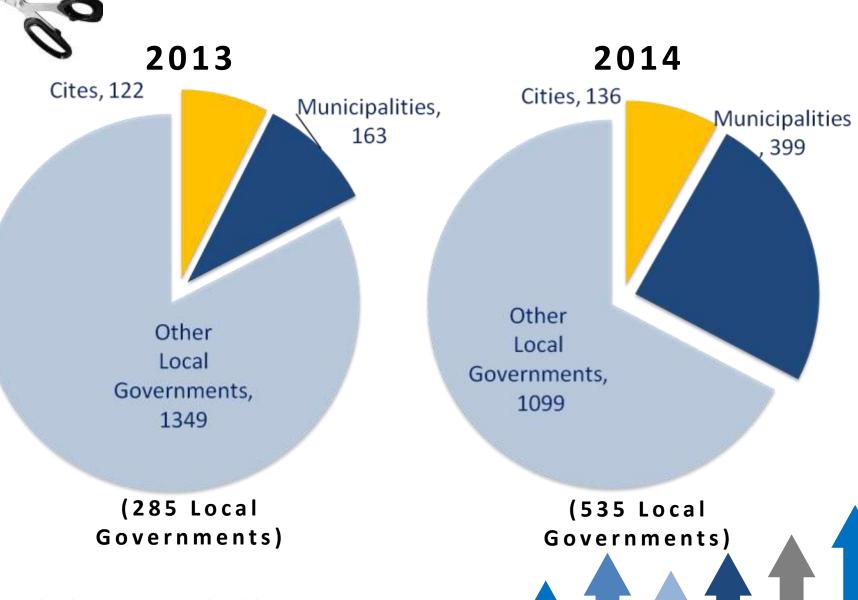
Infrastructure Score (33.33)

Sum of scores on 8 indicators (4.17)

Sum of scores on 10 indicators (3.33)

Sum of scores on 10 indicators (3.33)

LOCAL GOVERNMENTS COVERED: 2013 vs 2014



90

CMCI RESULTS

Most Competitive Cities (out of 136)

- 1. Makati City
- Cagayan de Oro (Misamis Oriental)
- 3. Naga (Camarines Sur)

Most Competitive Municipalities (out of 399)

- 1. Daet (Camarines Norte)
- 2. General Trias (Cavite)
- 3. Kalibo (Aklan)

To view the full results of the Cities and Municipalities Competitiveness Index 2014 go to:

Lessons

TRANSPARENCY LEADS TO COMPETITIVENESS



WORK IN PROGRESS

is not good enough





Execution and Delivery







on multiple fronts









THE
COMPETITION
NEVER
SLEEPS

THE BAR ALWAYS RISES



SPEED-TO-REFORM SHOULD BE OUR NEW MANTRA



MAINTAIN MOMENTUM



EMBED AND INSTITUTIONALIZE CHANGE



PUBLIC – PRIVATE COLLABORATION IS IMPORTANT AND EFFECTIVE.







admin@competitive.org.ph



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