

ریاری 5th Annual Regional Comppetitiveness Summit Cities & Municipalities Competitiveness Index

PART I: Technology and Innovation: Key to Improving Competitiveness



TECHNOLOGY & INNOVATION The Key to Improving Competitiveness

5th Annual Regional Competitiveness Summit 16 August 2017 | Reception Hall, PICC

> **GUILLERMO M. LUZ** Private Sector, Co-Chairman

WHAT DO WE COMPETE FOR



Charles of **HALLAN LUBROWN** SALL SOL 811. NO ----111.8566 --...... -----.....

INVESTMENT

in the second

B516199351







A DENKA

PEOPLE

GLOBAL COMPETITIVENESS REPORT CARD

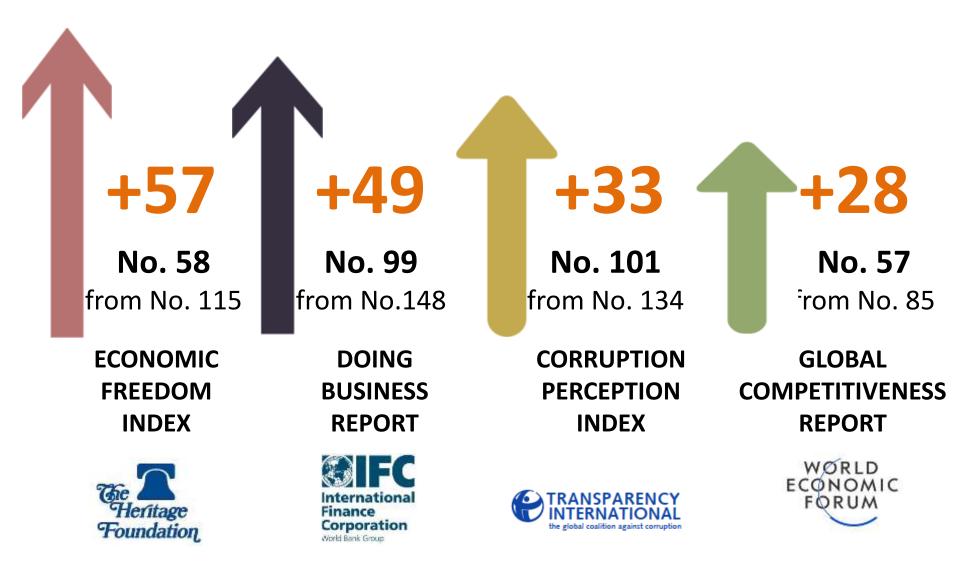
REPORT	2010/2011	2016/2017	GOAL (Top 3rd)	CHANGE 4 to 6 yrs
1.Doing Business Report (IFC)	148/183	99/189	63	个 49
2. Economic Freedom Index (HF)*	115/179	58/180*	60	个 57
3. Corruption Perceptions Index (TI)	134/178	101/175	58	↑ 33
4. Global Competitiveness Index (WEF)	85/139	57/138	47	个 28
5. Global Enabling Trade Index (WEF)	92/125	64/138	46	个 28
6. Travel and Tourism Report (WEF)	94/139	79/36	46	15
7. WIPO- Global Innovation Index (WIPO)	91/125	73/128	42	↑ 18
8. Global Information Technology Report (WEF)	86/138	77/139	46	个 9
9. E-Government Index (UN)	78/184	71/193	64	个 7
10. Fragile States Index (FFP) **	50/177	54/178	118	↑ 4
11. Global Gender Gap Report (WEF)	9/142	7/144	47	↑ 2
12. World Competitiveness Report (IMD)	41/59	41/63	23	-
13. Logistics Performance Index (WB)	44/155	71/160	53	↓ 27

REACHED THE TOPLATESTTHIRD
With 2017 Results, **reverse Fanking (1 as worst)

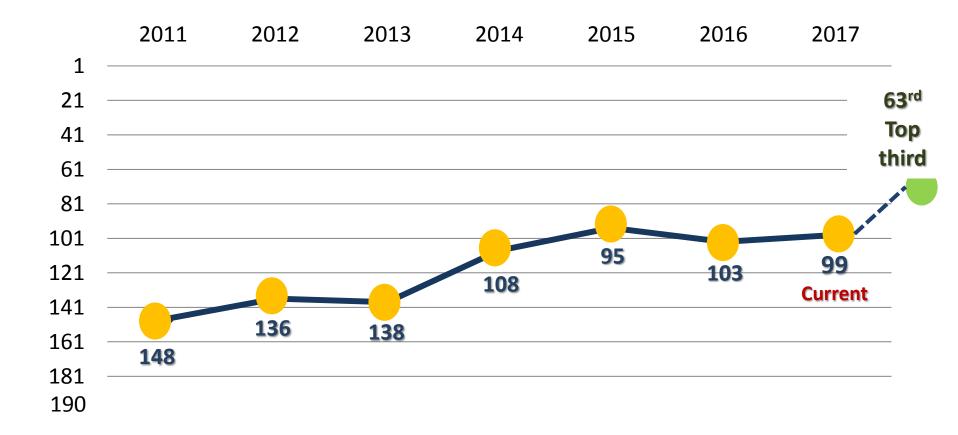
DOWNGRAD

UPGRADE

Top 4 Gains Since 2010/11



Doing Business Report: Philippines 2011-2016



Philippines

Source: Published Doing Business Report

UPGRADES & DOWNGRADES Philippine Rankings (2011-2017)



PHILIPPINES vs ASEAN (2011-2017)

Economy	2017 (190)					2012 (183)	2011 (183)	Change 2016- 2017	Change 2011- 2017
Singapore	2	1	1	1	1	1	1	-1	-1
Malaysia	23	18	18	6	12	18	21	-5	-2
Thailand	46	49	26	18	18	17	19	3	-27
Brunei Darussalam	72	84	101	59	79	83	112	12	40
Vietnam	82	90	78	99	99	98	78	8	-4
Indonesia	91	109	114	120	128	129	121	18	30
Philippines	99	103	95	108	138	136	148	4	49
Cambodia	131	127	135	137 ₅	olize:	Publis	ned ₄ 90i	ng B <mark>us</mark> ines	s Re þ6 rt
	120	12/	1/12	150	163	165		-5	22

OLD VS NEW BPLS STANDARDS

<u>JMC 2010</u>

JMC 2016

Ŀ	PROCESSING TIME	New: 5 - 10 days Renewal: 5 days or less	New: 1 – 2 days Renewal: 1 day or less
	NUMBER OF STEPS	Max of 5 steps for New and Renewal of business registration	Max of <u>3 steps</u> for New and Renewal of business registration
	NUMBER OF FORMS	Unified Form	Unified Form (Print and Electronic document)
A	NUMBER OF SIGNATORIES	Max of 2, Mayor and Treasurer/BPLO	Max of 2, Mayor and Treasurer/BPLO with alternatives

NATIONWIDE COMPLIANCE RATE Revised BPLS Standards



more signatories

GOVERNMENT ONLINE BUSINESS-FRIENDLY FOCUS



THE GOAL

- File online, anytime, anywhere
- Pay online
- License or permit issued electronically, where possible (a la airline tickets).

GETTING STARTED

Priority Permits to Take Online or Automate

- Incorporation : Starting a Business
- Business (Mayor's)
 Permits
- Construction Permits
- Occupancy Permits
- BIR and Social Agencies
 (SSS, Philhealth, Pag-IBIG)

- Fire Safety Inspection
 Certificates (FSIC)
- Import/Export Traderelated
- National Quality
 Infrastructure (FDA, BPS, DA) – standards
 and certification



CAN WE GO FROM THIS ...?

...TO THIS ? "ONE WINDOW" SERVING ALL

VCIERGE

TRANSACTIONS...



...TO THIS. CAN WE USE MOBILE PHONES TO GET ALL PERMITS ?

1617

280

Mar

WELCOME



Fb.com/compete.philippines





NATIONAL COMPETI TIVENESS COUNCIL PHILIPPINES

BUILDING A FINANCIALLY INCLUSIVE ECOSYSTEM THROUGH FINTECH

A MYNT PRESENTATION

THE NEED FOR FINANCIAL INCLUSION

Financial services play an important role in the everyday lives of Filipinos, however,

the biggest problem is the lack of financial access available in the market

75% Filipinos do not have bank accounts



40% Do not have physical access to banks



2







20% Monthly Interest from Informal Lenders



THE PHILIPPINES @ READY FOR FINANCIAL DISRUPTION

The Philippine market is ripe for disruption, as traditional financial institutions have not provided a large majority of Filipinos with financial services.

By leveraging on the unique competitive advantage of Globe, Mynt has the opportunity to dominate the fintech industry in the Philippines

WE ARE MYNT!

We are a fintech company, that provides innovative and first-in-world solutions to

consumers, merchants, and organizations



GCash

A micropayment service company that offers mobile wallet technology for <u>real time and free</u> <u>financial transactions</u>



FUSE

A loan company that offers personal and business loans using <u>alternative</u> <u>credit scoring</u>



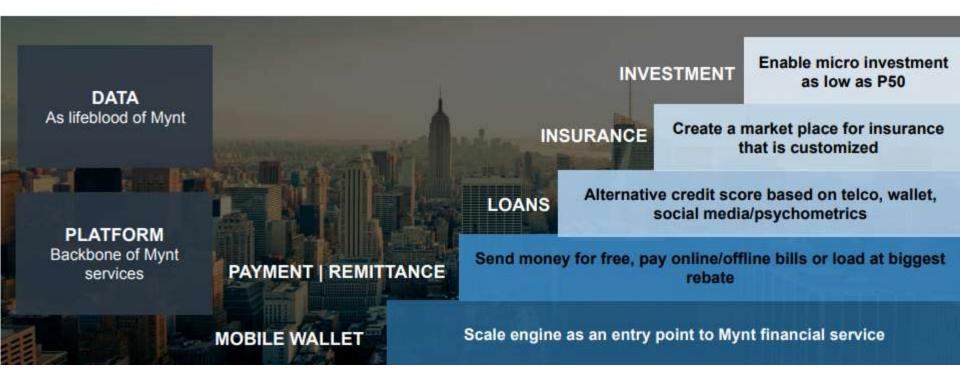
GPay An online and offline payment solution that innovates payments beyond cards

OUR BUSINESS MODEL

6

Through a business model that is hinged on a robust platform that is strengthened

by use cases offered through us or through partners



HYPER GROWTH THROUGH TECHNOLOGY & INNOVATION

7





OUR NEW STRATEGIC PARTNERS

In 2017, Ant Financial, Globe Telecom, and Ayala Corporation collaborated to accelerate financial inclusion in the Philippines and transform Mynt to become a global mobile payment brand

8



A FINANCIALLY INCLUSIVE ECOSYSTEM IN MAKATI CITY

THE OPPORTUNITY TO UNIFY



DIGITALLY CONNECTED

Springboard to rapid transformation of cities to become digital communities



CASHLESS ECOSYSTEM

Create a city-wide cashless ecosystem where digital payment method will be used instead of cash



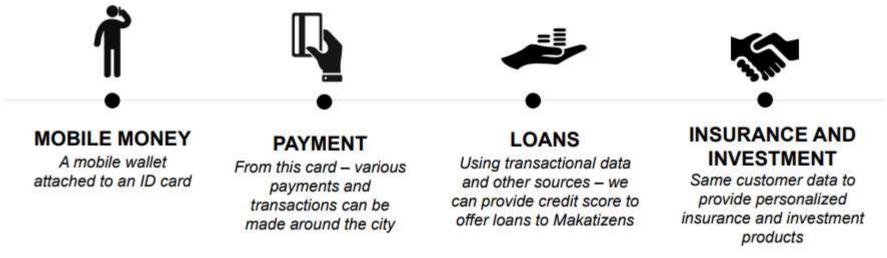
UNIFIED TRANSACTIONS

Provide citizens, especially the marginalized sector of society, access to government services, cash allowances, stipends, etc.



THE OPPORTUNITY TO UNIFY

We want to provide a unified identification card system for Makati residences that provides better access to social and financial services



A FINANCIALLY INCLUSIVE ECOSYSTEM IN QUEZON CITY

THE OPPRTUNITY TO INNOVATE

Financial services play an important role in the everyday lives of Filipinos, however,

the biggest problem is the lack of financial access available in the market



LONG QUEUS AND INEFFIFIENT COLLECTION

The traditional process of government has caused inconvenience to people



FACE-TO-FACE TRANSACTION

The time, money, and effort of government employees and QC citizens are wasted



10

OUTDATED DISBURSEMENT OF ALLOWANCES

The government continues to disburse allowances and salaries via check and/ or cash

A CASHLESS ECOSYSTEM IN QUEZON CITY

Through fintech, we enable a financially inclusive city through cashless ecosystem to build a more competitive and efficient environment for government services

Disbursement of salaries, allowances, and benefits Create a more efficient and secured system for employees and employers

E-payments in different Merchants

Acceptance of payments in restaurants, food stalls, shops, etc.



24/7 Government Bills Pay to Mobile Services

For Real Property Tax, Business Permits, Market Stalls in Quezon City

Acceptance of Payments for Transportation

Fast and a more efficient way to pay for transportation services

BUILDING A FINANCIALLY INCLUSIVE ECOSYSTEM THROUGH FINTECH

A MYNT PRESENTATION



A Presentation on

"MAKATIZEN Card & Other Digital PPP Projects"

Transforming Public Service Delivery, Empowering Citizens

Hon. Mar-Len Abigail S. Binay Mayor of Makati City

5th Annual Regional Competitiveness Summit and Awards Ceremony, Augusts 16, 2017, PICC Reception Hall, Pasay City

Signing of Memorandum of Understanding



Makatizen Card

Republic of the Philippines Makati City





5496 2748 7878 3628 ⁵⁴⁹⁶ 01/22

ABIGAIL S. BINAY Makatizen # 000 0001

ABIGAIL S. BINAY



MasterCard



- City Resident Card
- Valid gov't issued ID
- Access to Makati City services
- Access to GCash & iBayad services



- Makati residents will directly receive their benefits (allowances, scholarship, health & medical subsidy, etc.)
- Makatizen ID can be used for cashless transactions (buy e-load, shopping, send e-money, etc.) across iBayad merchants & earn loyalty points.







Senior Citizens

Students

Employees





"Makatizen Loyalty & Rewards Program"



ONGOING ROLL OUT OF MAKATIZEN CARD

 Target: 300,000 Makatizen Cards distributed by end of 2017



PLDT VØY/GER Smart Globe



MakaGimik



Makati awards P100,000 cash gift to three new Makatizen-centenarians

Makati Mayor Abby Binay has personally awarded a check for P100,000 as cash gift and a plaque of recognition to each of the three newest Makatizencentenarians in their respective homes.

The mayor said she was delighted to meet the city's new centenarians who are all women, and be able to convey to them the gratitude and appreciation that they deserve.

"This is our humble way of showing them how grateful we are for all their contributions to the city's progress as well as to nation-building," Binay said.

The three newest Makati centenarians are Mrs. Avelina J. Gil of Brgy. Poblacion, Mrs. Zita D. Relova of Brgy. San Antonio and Mrs. Emilia R. San Luis of Brgy. Sta. Cruz. Gil was born on May 12, 1917. She graduated cum laude at the University of the Philippines (UP) with a degree of Bachelor of Science in Education at the age of 19.

MakaRide



FREE Point-to-Point Shuttle Service rides to and from

MakaShopping



MakaNegosyo





WHY INVEST IN MAKATI

"By all rights a techno-city, Makati is the most preferred location of investors. It is the country's undisputed financial center and commercial hub, being home to the headquarters of 40 percent of the top 1,000 multinational and local corporations. To date, 31% of information Technology (I.T.) Buildings in Metro Manila are located in Makati. The city has also more than 60,000 establishments that include almost 4,000 banks and finance-related institutions.

Superior Infrastructures

Makati's highly developed multi-modal transport infrastructure has made it the most centralized city in Metro Manila and the National Capital Region. The availability of various forms of public transportation, such as the Metro Rail Transit (MRTL isegners, and



HOW TO START A BUSINESS

· STEP 1

Go to the Business Permits Office, located at the G/ F of the New Makati City Hall Building II, and have the receiving or processing clerks furnish you an application form and inform you of the requirements and procedure/processes.

· STEP 2

Have the Business Permits Office check your requirements and accepts application. Officials will evaluate and assess taxes, fees and charges and the OIC Head shall recommend approval.

The City Administrator shall sign the building statement and application to indicate approval.



OPERATING & BUSINESS

· STEP 1

Go to the Business Permits Office, located at the G/ F of the New Makati City Hall Building II, and have the receiving or processing clerks furnish you an application form and inform you of the requirements and procedure/processes.

· STEP 2

Have the Business Permits Office check your requirements and accepts application. Officials will evaluate and assess taxes, fees and charges and the OIC Head shall recommend approval.

The City Administrator shall sign the building statement and application to indicate approval.

Other Digital PPP Projects of Makati City





Makati City Public WiFi System







 Fiber Optic Loop around Makati City
 Free WiFi Connection



Students in public schools – 60 minutes free WiFi daily
Residents – 40 minutes daily
General public – 20 minutes daily

Mobile Signal Boosters using some 3,000 city-owned lamp posts



Via PPP with Aim Technologies Inc. & Market Research Knowledge Technology, Inc.



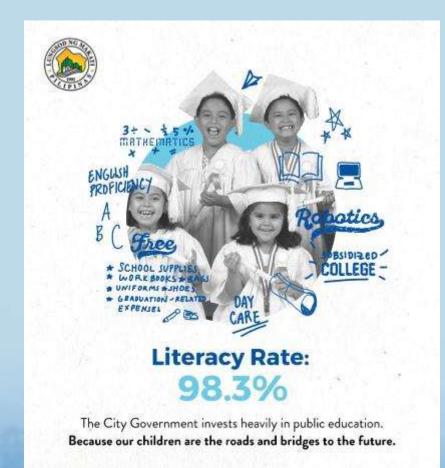
City Government will be able to send public information through SMS to all subscribers



Seniors just wanna have fun.

The City Government cares for our Seniorito and Seniorita Citizens. Is there a lovelier way to spend our taxes?

Makati. Makatao. makati.gov.ph 🖪 My Makati 💓 @Mayora_Abby



Makati. Makatao. makati.gov.ph 🖪 My Makati 💕 @Mayora_Abby

Free Ad Space



Minimum Annual Revenue: P3.6 Million

"For the Philippines to truly become a digital nation, we need to fully take advantage of new digital opportunities and innovations to enable growth in every corner of our country. We laud the vision of the Makati City government whose support of this initiative is critical to build the city-wide digital ecosystem, a step towards the realization of our dream for the Philippines to become an admired nation."

- Ernest Cu, Globe President and CEO

"This is a truly remarkable initiative by the Makati City government as it embarks on a digital transformation like no other. Local government units like Makati are fast opening doors for bringing wider access to the digital economy through digital inclusion efforts such as the MAKATIZEN app made better by Voyager's platforms."

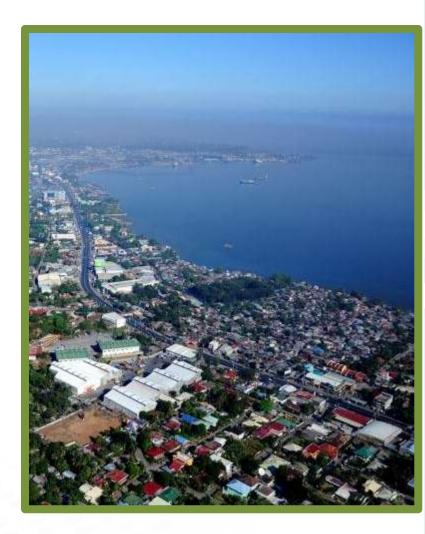
- Manuel V. Pangilinan, Chairman at PLDT, Smart, and Voyager

Thank you!



Cagayan de Oro's e-Services

Mayor Oscar S. Moreno 16 August 2017



(Photo by Aye Navarro)

Cagayan de Oro Profile

- Total Population
 - = 691,000 (2016 est.)
- Total Land Area
 - = *57,850* ha
- Urban Area (20% of total)
 - = 11,541 ha
- Urban Population (92% of total)
 - = 635,720



Metropolitan Cagayan de Oro

- Includes:
 - Cagayan de Oro City
 - 9 towns in Misamis Oriental
 - 6 towns in Bukidnon
- Major gateway and transshipment hub in Northern Mindanao
- Key educational center in Mindanao



Ease of Doing Business: Streamlining

BPLS Streamlining assisted by **USAID** Invest Project

e-Signature in **Business Permit** Signature **3-steps Business Permit Filing** It's as easy as 1-2-3 repeat filing of



repeat filing of Application at renewal

Streamlining Process

Year	Steps	Signatories	Forms	New Permit	Renewal Permit
2010	22	10	3	10 days	3 days
2012	10	5	3	3 days	1 day
2014	3	2	1	half day	half day
2016	3 (max)	1	1	Hour less	Hour less



In **2016**, process can be reduced up to single (1) step if transact online both assessment and payment.

In-house Developed Electronic and Online Services

Tax Payer's Kiosk





Online Billing





Online Payment

January 2017

Launching of
 Online Payment
 w/ assistance
 from USAID EPESO

•January-July 2017 Amount of Total Transactions= Php 2.3 M



Bringing the gap with Mobile Phones You can NOW pay your

1.) Business Permit Quarterly 2.) Real Property Quarterly **3.) Traffic Citation** 4.) Other Taxes and Fees a.) Market Stall Rental b.) Sales Tax c.) Transfer Tax d.) City Building Fees e.) All other billing from BPLS Pay via GCash *137#





SMS ENABLED BPLS SYSTEPPer **"THANK YOU Notification** FOR PAYING YOUR TAX" Payment **Notificati Billing No**



Delinquency Notification And other Messaging



Available Internet

Assessment for Taxes, Regulatory

Fees

and Fire Fee



Available



Payment at the Cashier

in less than an hour

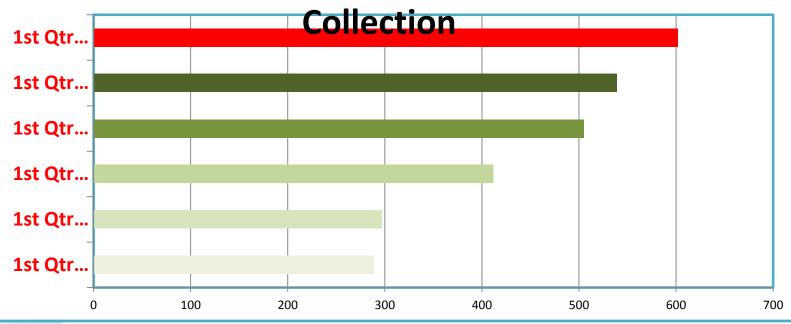




Issuance of Business Permit



Quarterly Comparison Business Taxes, Fees, Charges & Cedula



1 st Qtr 2017	increase)
	602M (11%
1 st Qtr 2016	539M (6% increase)
1 st Qtr 2015	505M (22% increase)
1 st Qtr 2014	412M (38% increase)
1 st Qtr 2013	297M (2% increase)
1 st Qtr 2012	289M



Yearly Comparison Business Taxes, Fees, Charges & Cedula Collection

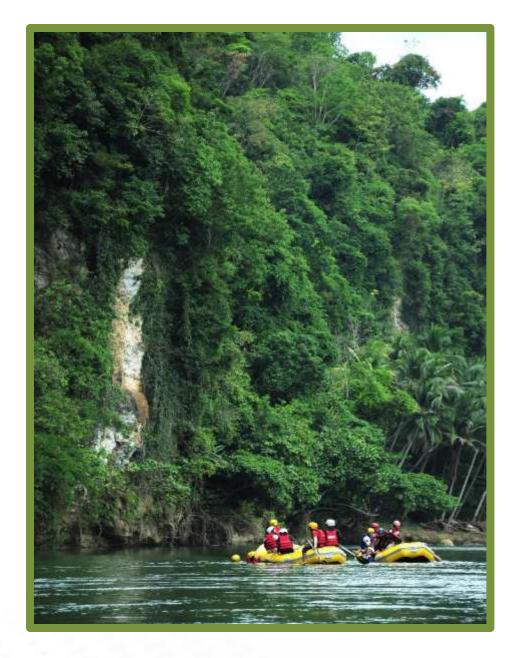


2016 Full 2017 as of 2 nd Qtr	1097M 807M
2015 Full	1086M
2014 Full	950M
2013 Full	730M
2012 Full	619M





THANK YOU!







DEPARTMENT OF INFORMATION AND COMMUNICATIONS TECHNOLOGY

The Philippine Business Data Bank (PBDB)

About Philippine Business Data Bank

- A project of Department of Finance under the Anti-Red Tape program of the Secretary of Finance
- Developed by Advanced Science and Technology Institute (ASTI-DOST) and managed by Department of Information and Communications Technology (DICT).



REPUBLIC OF THE PHILIPPINES

About Philippine Business Data Bank

• The PBDB system is a web-based application that allows Government Agencies / LGUs to readily access data on a particular business.

 The verification of a specific Business Entity is limited to exact name search, which prevents users from doing random searches or phishing.



What are the benefits?

- Allows for a quick "Yellow Page" search of a Business Entity
- Allows Government Agencies / LGUs to verify an existing business using a single reference document
- Cuts down the number of documents an entity needs to register a business



REPUBLIC OF THE PHILIPPINES

Who are the contributors?

The data inside the repository is initially provided by the following agencies :

- Department of Trade and Industry (DTI) Single proprietorships
- Securities and Exchange Commission (SEC) Corporations and Partnerships
- Cooperative Development Authority (CDA) -Cooperatives
- Local Government Units (LGUs) locally registered businesses



What can you see?

These are the data you can find in PDBD when you conduct a search:

- 1. Business Name
- 2. Regulatory Reference ID / Business Permit Number
- 3. Registration Date
- 4. Expiry Date
- 5. Status
- 6. Address
- 7. City/Municipality

- 8. Zip Code
- 9. Contact Number
- 10. PSIC Reference
- 11. TIN
- 12. Agency/LGU Code (UACS)
- 13. Business Owner (for Single Proprietorship)





Philippine Government Philippine Business Data Bank

₿ Find Business Name*

The Philippine Business Data Bank Is the directory of businesses registered with the Department of Trade and Industrics (DTI), Cooperative Development Authority (CDA), Securities and Exchange Commission (SEC) and local government units (LGUs). This solution allows agencies to search, and validate the existence and status of operational businesses in the Philippines.

🎸 Search is not case and punctuation sensitive.

To search for a business record by Business Name, type the **exact name** of the business. To search for a business record by Reference ID, type its **complete Reference ID**. This is to prevent the unwanted searching or phishing of bus add media or start a new project to enable registered with the DTI. SEC or CDA can be searched via Reference ID, at the moment.



REPUBLIC OF THE PHILIPPINES

DEPARTMENT OF INFORMATION AND COMMUNICATIONS TECHNOLOGY

Q

Who can use it?

- Government Agencies/LGUs to verify businesses.
- The Public to verify the existence/legitimacy of its customers, vendors, and other businesses, but data elements may be limited.



REPUBLIC OF THE PHILIPPINES

Implementation Timelines

Description	AUG	SEP	ОСТ	NOV
Sand-box Environment	Available for testing			
Production Environment		4th		
Security Testing		Sept. 4 – Nov. 29		
Go Live				30th

Sand-box URL: http://pbdb-sandbox.apps.gov.ph Production URL: https://pbdb.apps.gov.ph



REPUBLIC OF THE PHILIPPINES

How do you contribute to PBDB?

 To be come a contributor to the PBDB, simply fill-up the registration form provided and expect communication from DICT on how to submit data for PBDB.



REPUBLIC OF THE PHILIPPINES



Application Form for Local Government Units

Republic of the Philippines Philippine Business Data Bank

Thank you for your interest in the PBDB. Kindly fill out the requested information below, and our team will contact you to discuss how you can come on-board.

Name of	Province	Region	
Municicpality	140 1000	C (784)	

Contact Persons

Name of Mayor	
Name of Business Permit Licensing Officer	

Contact Information

Mobile No. Landline No.	Email	
Landline No.	Mobile No.	
	Landline No.	





REPUBLIC OF THE PHILIPPINES



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Thank you!



PART II: Awards Ceremony



Overview of the Cities and Municipalities

Competitiveness Index

5th Annual Regional Competitiveness Summit 16 August 2017 Reception Hall , PICC

GUILLERMO M. LUZ Co-Chairman, Private Sector

Cities & Municipalities Competitiveness Index



Building local competitiveness is critical in enhancing long-term national competitiveness

BENEFITS OF CREATING COMPETITIVE REGIONS

- Diversification of investment and job opportunities
- Creation of new wealth
- Growing middle class in different parts of the country
- Overall attractiveness of the country as an investment site



WE ASKED...

How **competitive** are our cities and municipalities?

How easy is it to **start a business** in a city?

What is the **cost of doing business** in a municipality?



WE FOUND OUT...

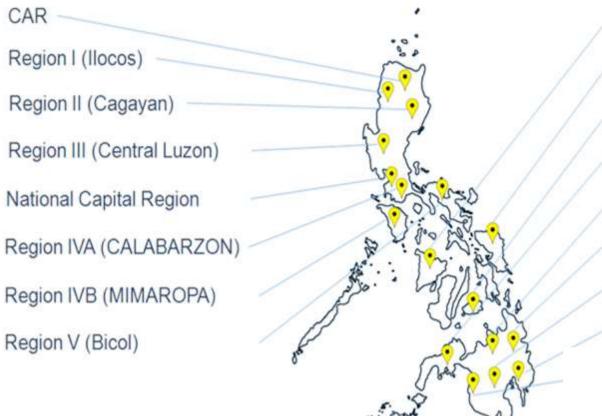


Difficult to gather data at city and municipality level

Sustainability of data collection affected by funding

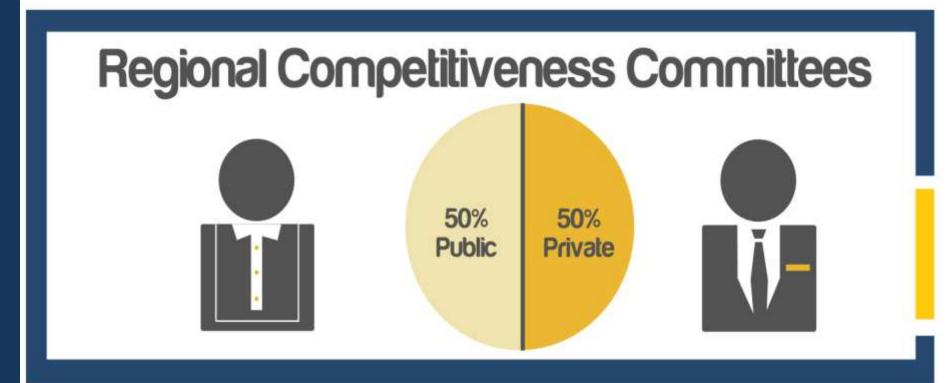
Time lag in national data surveys

REGIONAL COMPETITIVENESS COMMITTEES

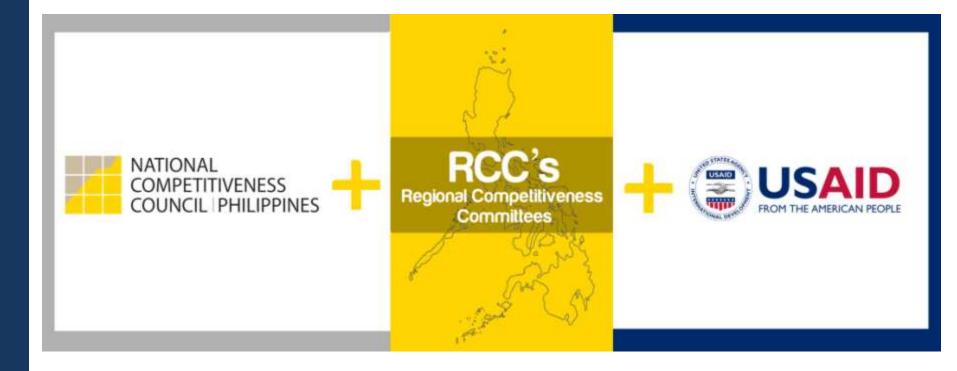


Region VI (Western Visayas) Region VIII (Eastern Visayas) Region VII (Central Visayas) Region IX (Zamboanga) Region X (Northern Mindanao) Region XIII CARAGA Region XII (SOCCSKSARGEN) Region XI (Davao)

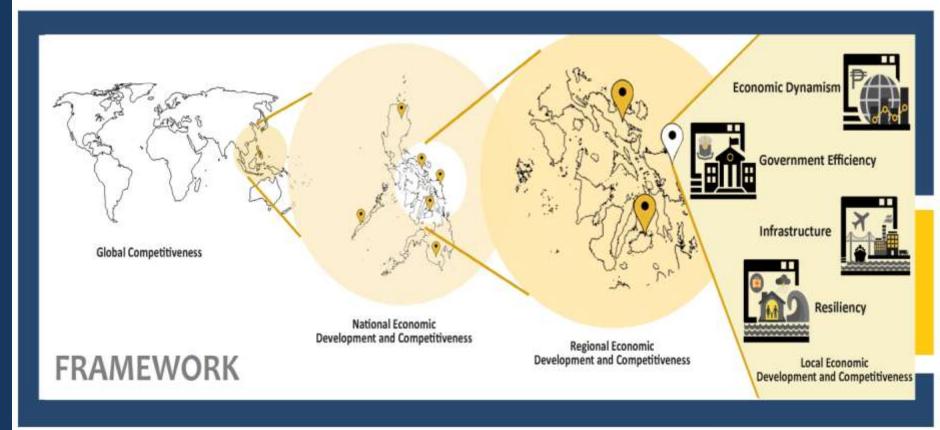
REGIONAL COMPETITIVENESS COMMITTEES



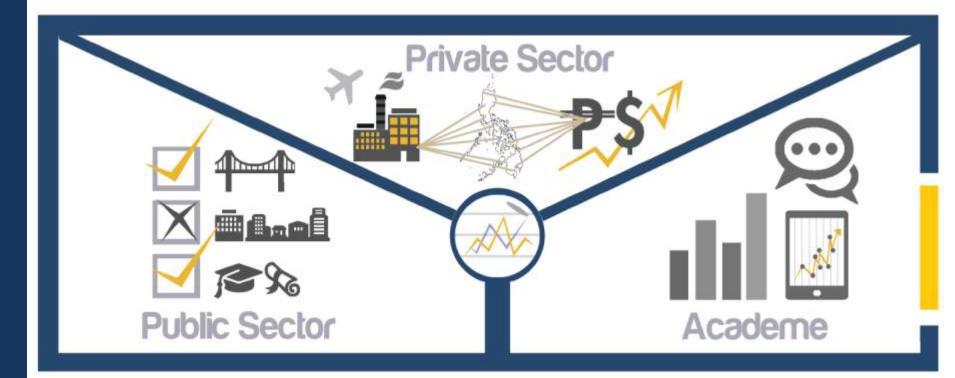
CITIES AND MUNICIPALITIES COMPETITIVENESS INDEX (CMCI)

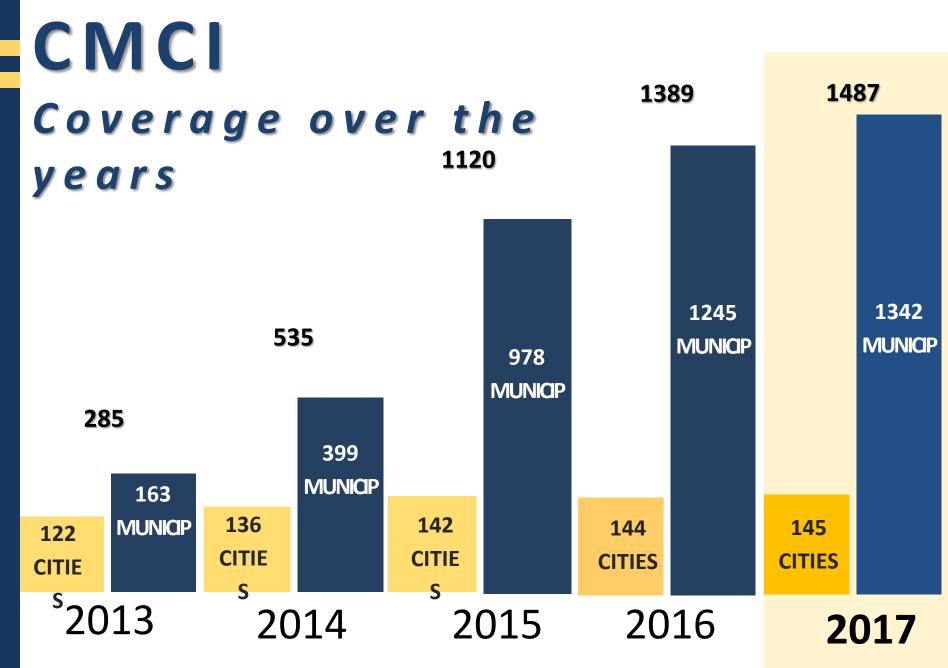


ABOUT CMCI FRAMEWORK



USES OF THE INDEX





Out of 1,634 local governments in the Philippines



Local Governments are the building blocks of overall National Competitiveness.

Strong competitive localities are key to national growth.



Cities & Municipalities Competitiveness Index 2017 CMCI Rankings

Please visit www.cmcindex.org.ph



NATIONAL COMPETITIVENESS COUNCIL PHILIPPINES

THANK YOU!

Fb.com/compete.philippines



www.competitive.org.ph

