



NATIONAL
COMPETITIVENESS
COUNCIL | PHILIPPINES

STATE OF COMPETITIVENESS

GUILLERMO M. LUZ
Private Sector Co-Chairman

3rd Arangkada Forum
February 26, 2014

















Transfers. More fun in the Philippines

 Donald Tapan

 Donald Tapan



Impact : Inclusive Growth

- Higher FDI (new investments of 3-4% of GDP), from US\$1.7 billion in 2010
- Double export growth to US\$120 billion by 2016 with new products and services to account for 30% of exports
- GDP Growth of 7-8% per year
- Job Growth / Lower Unemployment
- Lower Poverty Incidence : 26.5% in 2009 to 16.6% by 2015
- Growing C socioeconomic class(currently 8.6%); shrinking DE class (currently 91%)



- Where have we succeeded ?
- Where have we fallen behind ?
- How do we move forward ?
- How do we build a Culture of Competitiveness ?



GLOBAL COMPETITIVENESS REPORT CARD











Report	2014 Rank	2013 Rank	2012 Rank	2011 Rank	Change	ASEAN	Next Report	Source	Target
1. Global Competitiveness Index		59/148	65/144	75/142	Up 6	6 of 10	Sep-14	WEF	49
2. Ease of Doing Business		108/189	138/185	136/183	Up 30	6 of 10	Oct-14	IFC	63
3. World Competitiveness Report		38/60	43/59	41/59	Up 5	4 of 5	May-14	IMD	20
4. Corruption Perception Index		94/177	105/179	129/183	Up 11	4 of 10	Dec-13	Transparency International	60
5. Economic Freedom Index	89/178	97/177	107/179	115/179	Up 8	5 of 7	Jan-14	Heritage Foundation	59
6. Global Information Technology Report		86/144	86/142	86/138	no change	6 of 7	Apr-14	WEF	47
7. Travel and Tourism Report		82/140	n/a	94/139	Up 12	7 of 8	Mar-15	WEF	46
8. Global Innovation Index		90/142	95/141	91/125	Up 5	7 of 9	Jul-14	WIPO	47
9. Logistics Performance Index		--	52/155	44/155	Down 8	4 of 9	Feb-14	World Bank	51
10. Failed States Index		59/178	56/177	51/177	Up 3	7 of 10	Jun-14	Fund for Peace	118



GLOBAL COMPETITIVENESS PERFORMANCE

Report	Change 2013 vs 2012	Change over 3 years
1. World Economic Forum Global Competitiveness Index	+ 6	+ 26
2. IFC/WB Ease of Doing Business Report	+ 30	+ 28
3. IMD World Competitiveness Report	+5	+3
4. Transparency International Corruption Perceptions Index	+11	+35
5. Economic Freedom Index	+10	+18
6. Global IT Report (WEF)	0	0
7. Travel and Tourism Report (WEF)	+12	+12
8. Global Innovation Index	+5	+17

Global Competitiveness Report Philippines VS ASEAN

COUNTRIES	2011 Out of 142	2012 Out of 144	CHANGE 2011-2012	2013 Out of 148	CHANGE 2012-2013
 1.SINGAPORE	2	2	0	2	0
 2. MALAYSIA	21	25	- 4	24	+1
 3. BRUNEI DARUSSALAM	28	28	0	26	+2
 4. THAILAND	39	38	+ 1	37	+1
 5. INDONESIA	46	50	- 4	38	+12
 6. PHILIPPINES	75	65	+ 10	59	+6
 7. VIETNAM	65	75	- 10	70	+5
 8. LAOS *	-	-	-	81	-
 9. CAMBODIA	97	85	+ 12	88	-3
 10. MYANMAR*	-	-	-	139	-

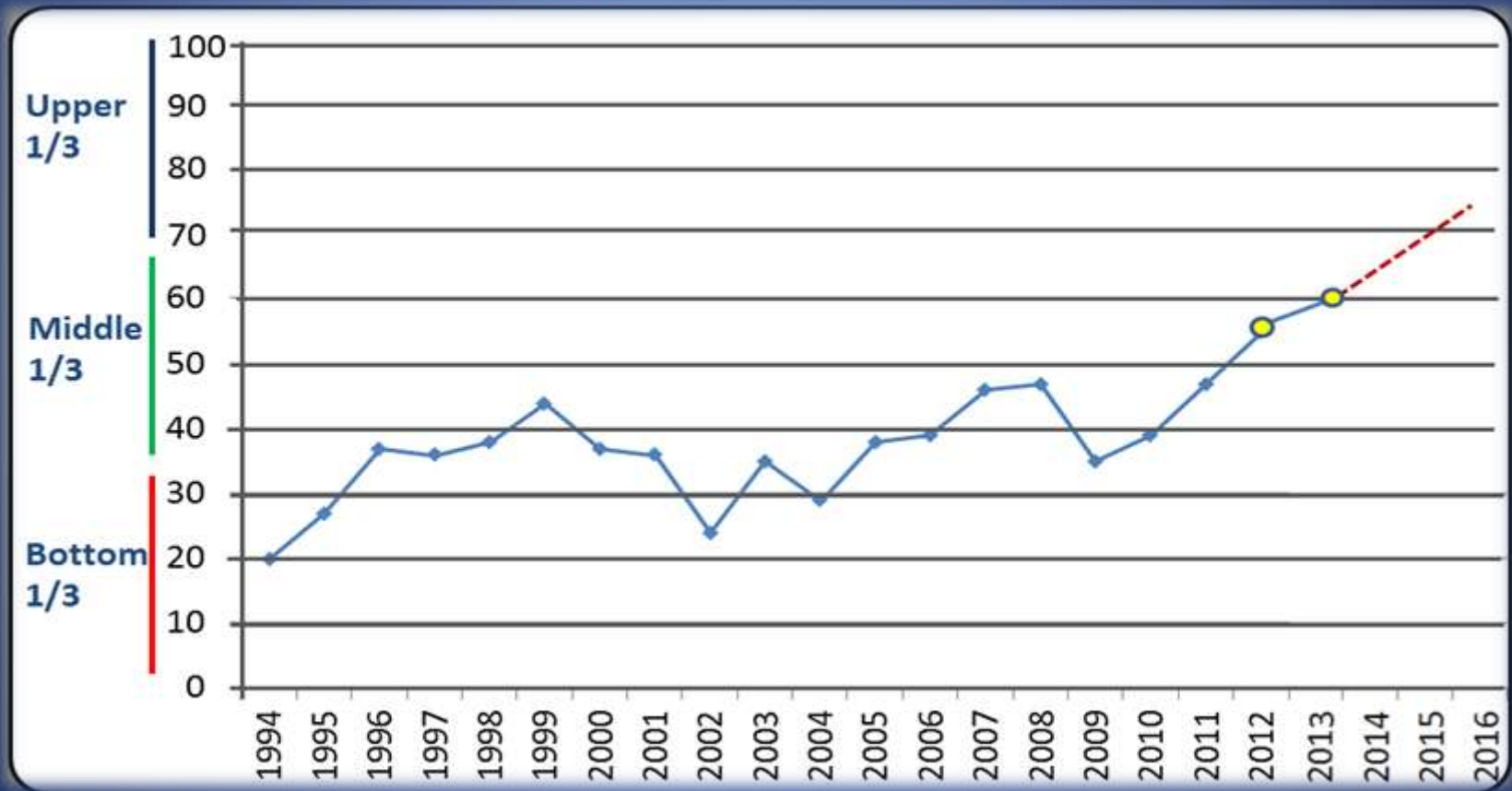
(*) – New Economies added for 2013 report



12 PILLARS	2012-2013 CHANGE	CHANGE OVER 3 YEARS
1st pillar: Institutions	+15	+38
2nd pillar: Infrastructure	+2	+9
3rd pillar: Macroeconomic environment	-4	+14
4th pillar: Health and primary education	+2	-4
5th pillar: Higher education and training	-3	+4
6th pillar: Goods market efficiency	+4	+6
7th pillar: Labor market efficiency	+3	+ 13
8th pillar: Financial market development	+10	+23
9th pillar: Technological readiness	+2	+ 6
10th pillar: Market size	+2	+ 3
11th pillar: Business sophistication	-	+ 8
12th pillar: Innovation	+25	+ 39



Percentile Rank





NATIONAL
COMPETITIVENESS
COUNCIL | PHILIPPINES

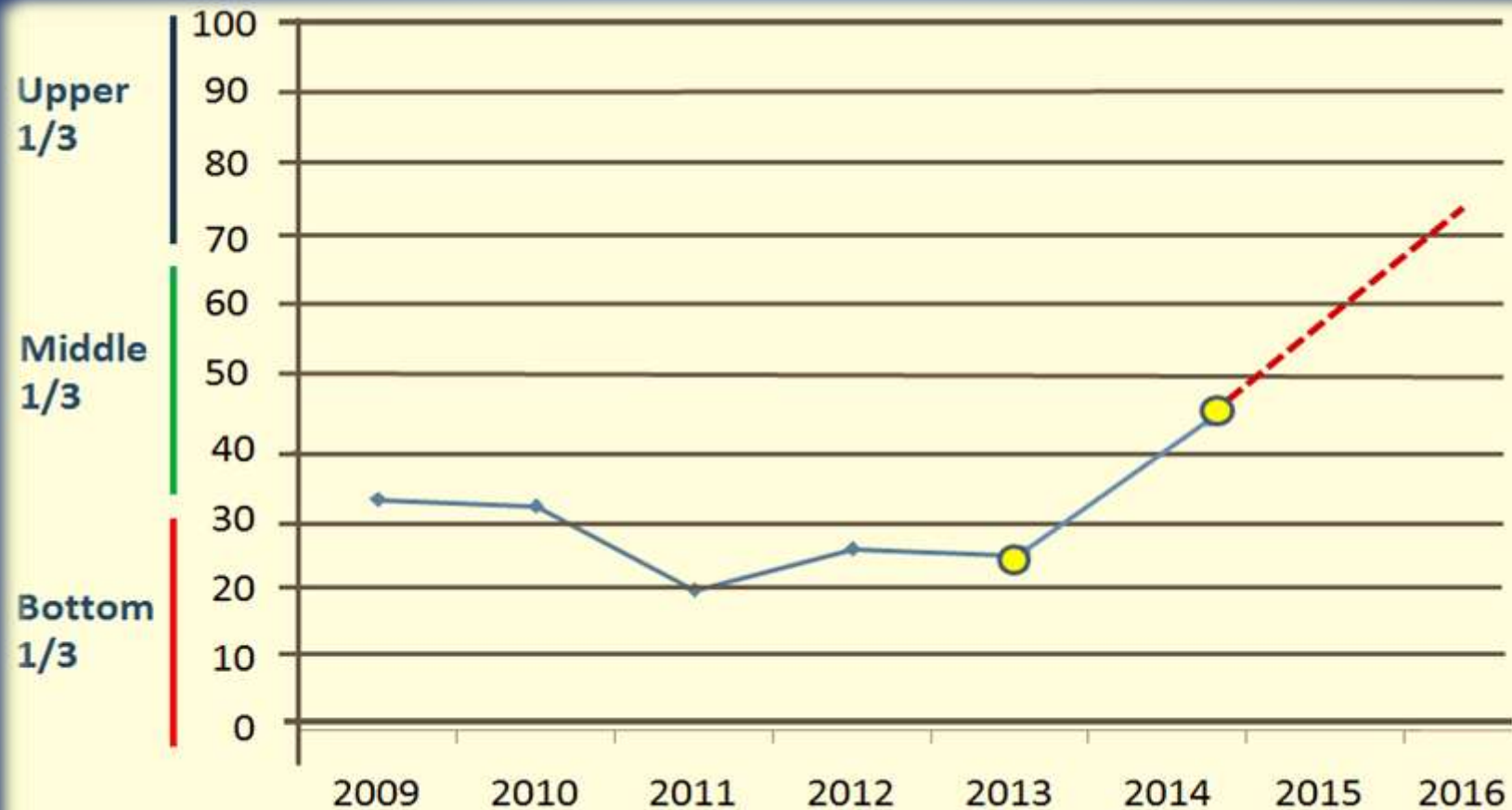
GAMEPLAN 1.0

Summary



EASE OF DOING BUSINESS REPORT PHILIPPINES (2009-2014)

Based on Percentile Rank





2013 EASE OF DOING BUSINESS PHILIPPINES

Indicators	2014 (189)	Variance 2013-2014	2013 (185)	2012 (183)
Over-all ranking	108	+30	138	136
1. Starting a business	170	-9	161	158
2. Dealing w/ construction permits	99	+1	100	101
3. Getting electricity	33	+24	57	53
4. Registering Property	121	+1	122	120
5. Getting Credit	86	+43	129	127
6. Protecting Investors	128	--	128	124
7. Paying Taxes	131	+12	143	136
8. Trading across borders	42	+11	53	56
9. Enforcing contracts	114	-3	111	109
10. Resolving Insolvency	100	+65	165	166



WORLD RANKING OF ASEAN COUNTRIES

2012-2014

ASEAN	2014 (out of 189)	2013 (out of 185)	CHANGE	2012 (out of 183)	CHANGE
1. Singapore	1	1	0	1	0
2. Malaysia	6	12	6	14	2
3. Thailand	18	18	0	17	-1
4. Brunei Darussalam	59	79	20	83	4
5. Vietnam	99	99	0	99	0
6. Philippines	108	138	30	136	-2
7. Indonesia	120	128	8	130	2
8. Cambodia	137	133	-4	141	8
9. Lao PDR	159	163	4	166	3
10. Myanmar*	182	NDA	0	NDA	0

*Myanmar is one of the four new economies measured in the report together with Libya, San Marino and South Sudan.



2014 TOP TEN MOST IMPROVED IN TERMS OF RANKING

Economy		2013	2014	CHANGE
1	Philippines	138	108	30
2	Ukraine	137	112	25
3	Rwanda	52	32	20
4	Brunei Darussalam	79	59	20
5	Russian Federation	112	92	20
6	Burundi	159	140	19
7	Guatemala	93	79	14
8	Brazil	130	116	14
9	Iraq	165	151	14
10	Kosovo	98	86	12

JULY 2012

NCC crafts
Gameplan for
Competitive
-ness

1



JANUARY 2013

Meeting with PH
Embassy in
Washington



5

MARCH 2013

Target
validation
workshops

6

MAY 2013

President Aquino
signs Administrative
Order No. 38
creating an inter-
agency Ease of
Doing
Business
Task
Force



8



**JULY 2013
OCTOBER 2013**

Task Force
convenes

10



**SEPTEMBER
2012**

Economic
Development
Cluster approves
Gameplan

2

**DECEMBER 2012
FEBRUARY 2013**

Public-Private
Dialogues

4



MAY 2013

Work teams commit
to implement
targets at
Ease of
Doing
Business
Summit

7



JUNE 2013

Submitted
reform
inventory
to IFC

9

**OCTOBER
2013**

Release of
2014 Doing
Business
Report

11



Indicator: Starting a Business



START

Verify and reserve
company name
with SEC.

Deposit paid-
up capital and
obtain bank
certificate.

Notarize articles
of incorporation
and treasurer's
affidavit.

Register the company
with SEC and receive
pre-registered TIN.

Buy special
books of
account at
bookstore.

Obtain
business
permit from
BPLO.

Pay annual
community tax and
obtain community
tax certificate.

Obtain
barangay
clearance.

Apply and pay
for Certificate of
Registration and
obtain TIN at BIR.

Pay registration
fee and
documentary
stamp taxes

Obtain authority
to print receipts
and invoices
from BIR.

Print
receipts
and
invoices.

END

Register
with
Pag-IBIG.

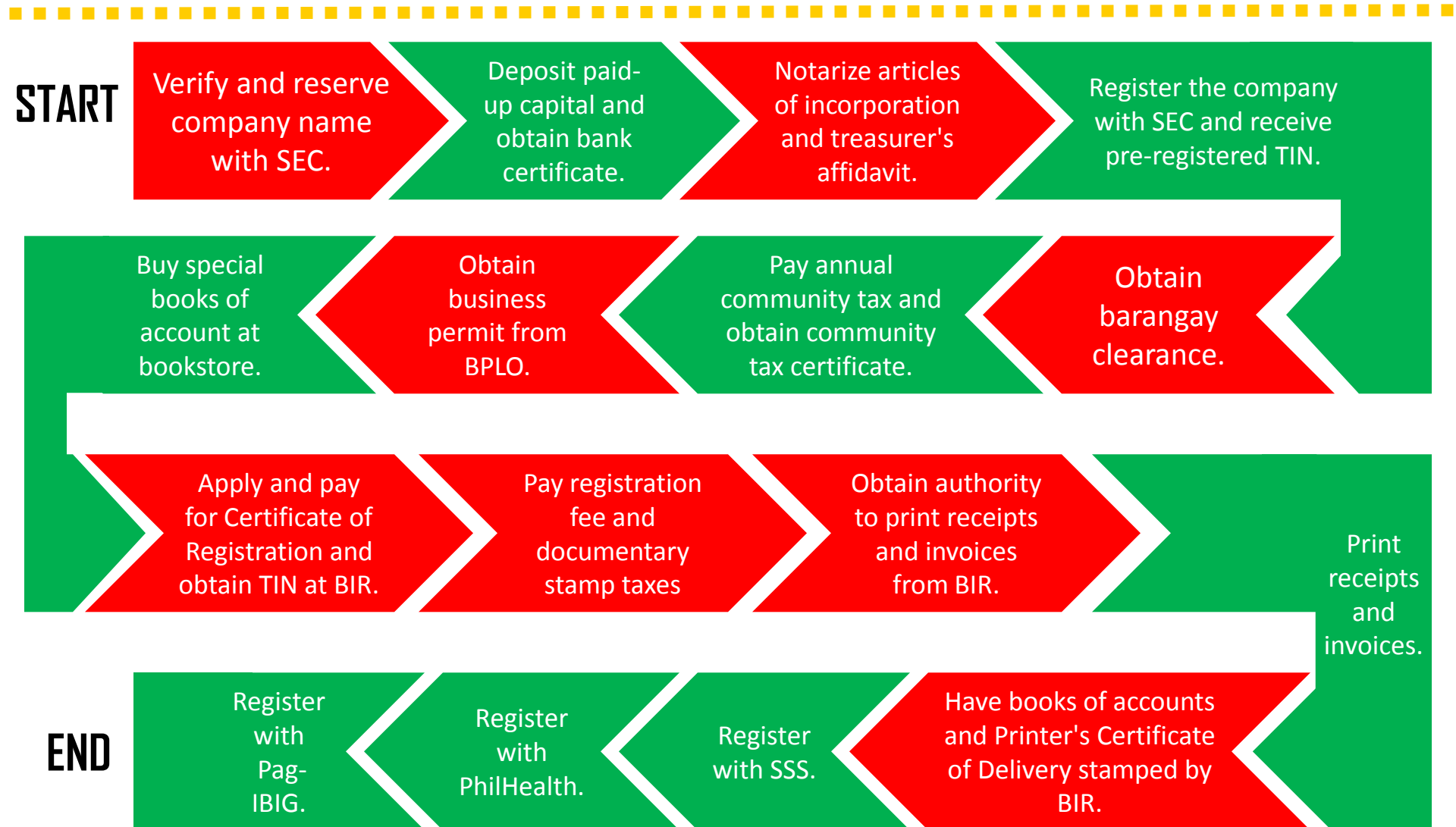
Register
with
PhilHealth.

Register
with SSS.

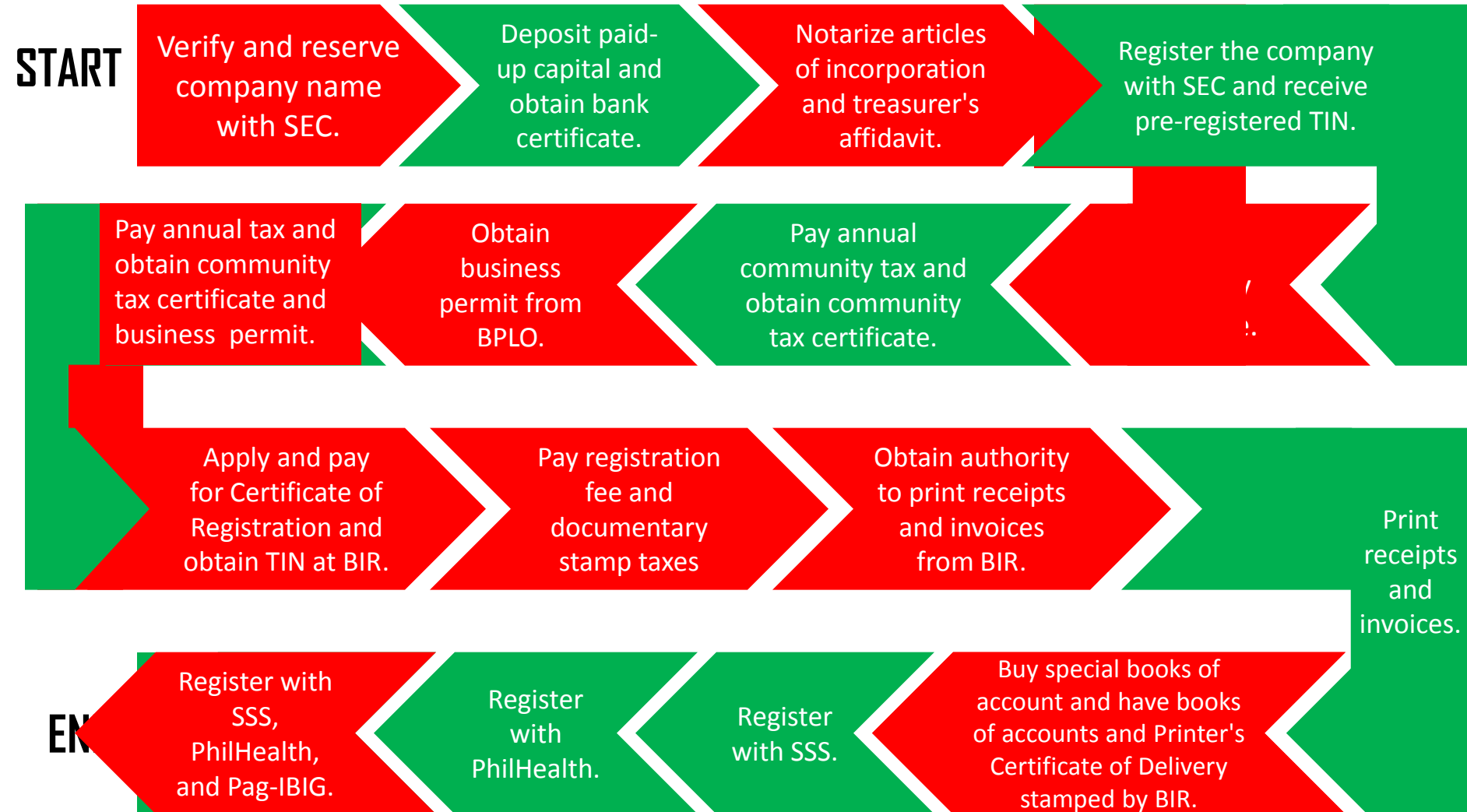
Have books of accounts
and Printer's Certificate
of Delivery stamped by
BIR.



Indicator: Starting a Business

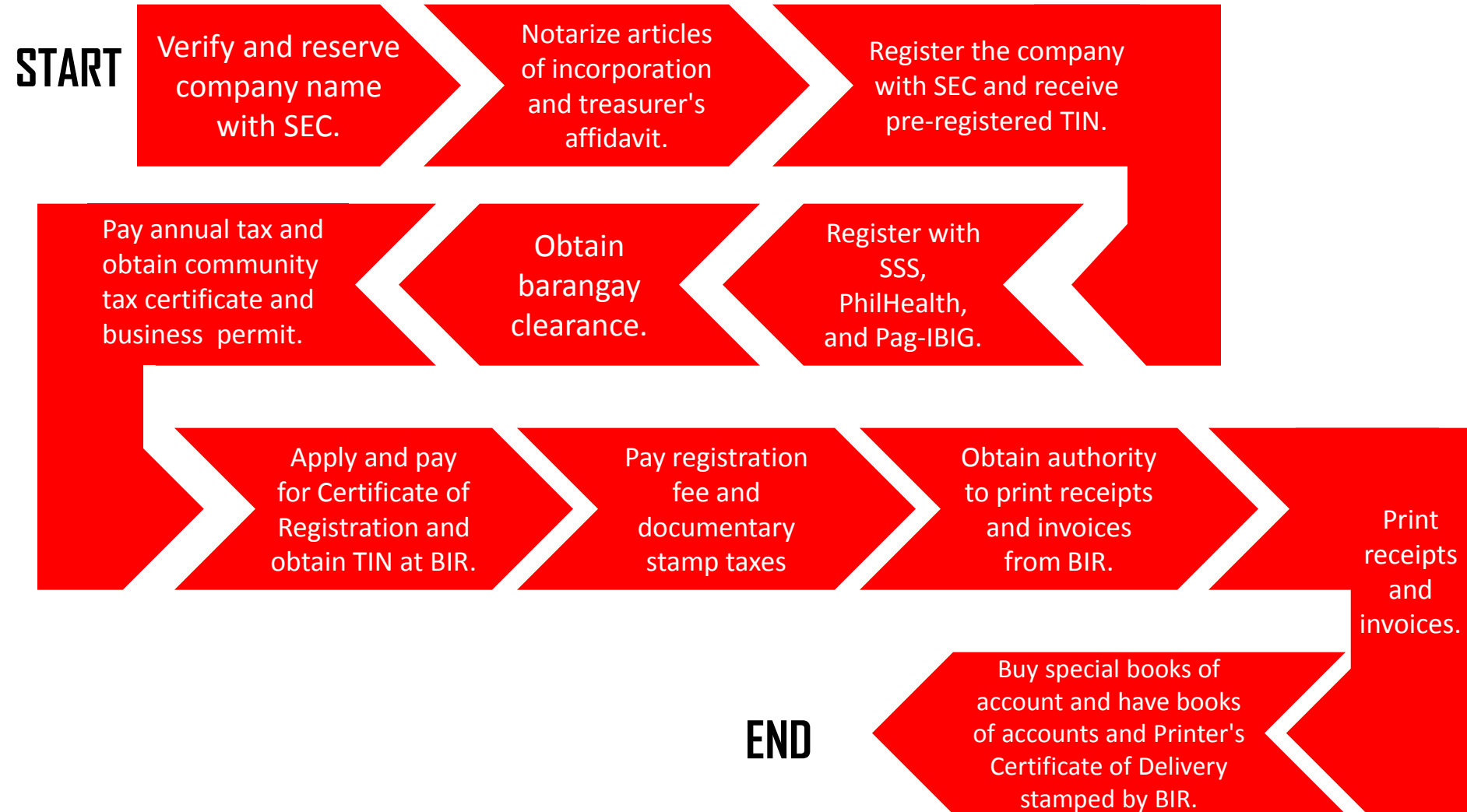


Indicator: Starting a Business





Indicator: Starting a Business





NATIONAL
COMPETITIVENESS
COUNCIL | PHILIPPINES

GAMEPLAN 2.0

Reforms vs Benchmarks

Base: 2014 Report



2014 WORLD RANKING OF ASEAN COUNTRIES PER INDICATOR

Country		Starting a Business	Dealing w/ Construction Permits	Getting Electricity	Registering Property	Getting Credit	Protecting Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Resolving Insolvency
Singapore	1 --	3 ↑	3 ↓	6 ↓	28 ↑	3 ↑	2 --	5 --	1 --	12 --	4 ↓
Malaysia	6 ↑	16 ↑	43 ↑	21 ↑	35 ↓	1 --	4 --	36 ↓	5 ↑	30 ↑	42 ↑
Thailand	18 --	91 ↓	14 ↑	12 ↓	29 ↓	73 ↓	12 ↑	70 ↑	24 ↓	22 ↑	58 --
Brunei	59 ↑	137 ↓	46 ↓	29 --	116 ↓	55 ↑	115 ↑	20 ↑	39 ↑	161 ↓	48 ↓
Vietnam	99 --	109 ↓	29 ↓	156 ↓	51 ↓	42 ↓	157 ↑	149 ↓	65 ↑	46 ↓	149 --
Philippines	108 ↑	170 ↓	99 ↑	33 ↑	121 ↑	86 ↑	128 --	131 ↑	42 ↑	114 ↓	100 ↑
Indonesia	120 ↑	175 ↓	88 ↓	121 ↑	101 ↓	86 ↑	52 ↓	137 ↓	54 ↓	147 ↓	144 ↑
Cambodia	137 ↓	184 ↓	161 ↓	134 ↓	118 ↓	42 ↑	80 ↑	65 ↑	114 ↑	162 ↓	163 ↓
Laos	159 ↑	85 ↓	96 ↓	140 ↓	76 ↓	159 ↑	187 ↓	119 ↑	161 ↓	104 ↑	189 ↓
Myanmar	182 --	189 --	150 --	126 --	154 --	170 --	182 --	107 --	113 --	188 --	155 --



STARTING A BUSINESS

BENCHMARK: MALAYSIA

Economy		Procedures (number)	Time (days)	Cost (% of income per capita)	Paid-in Min. Capital (% of income per capita)	RANK
1	Singapore	3	3	0.6	-	3
* 2	<i>Malaysia</i>	3	6	7.6	-	16
3	Lao PDR	6	92	6.7	-	85
4	Thailand	4	28	6.7	0.0	91
5	Vietnam	10	34	7.7	-	109
6	Brunei Darussalam	15	101	9.9	-	137
7	<i>Philippines</i>	15	35	18.7	4.6	170
8	Indonesia	10	48	20.5	38.5	175
9	Cambodia	11	104	150.6	27.5	184
10	Myanmar	11	72	176.7	7,016.0	189



STARTING A BUSINESS SCORE SIMULATION

Indicator	2014 Report	2015 Report	Movement/ Change in rank
Number of Days	35	6	-29 days
Number of Steps	15	3	-12 steps
Cost (% income/per capita)	18.7	18.7	--
Min Paid In Capital	4.6	0	-4.6
Effect in indicator ranking	170	30	↑ 140
Effect in world ranking	108	85	↑ 23

Recommendation	Agency
<ul style="list-style-type: none">• Reduce number of days• Reduce number of steps• Reduce cost• Implement Online Business Registration• Consider removing Min. Paid in Capital	SEC, QC, SSS, PBR, BIR, Philhealth, Pag-ibig SEC/Congress



PAYING TAXES

BENCHMARK: MALAYSIA

	Economy	Payments (number)	Time (hours)	Total tax rate (% profit)	Ease of Taxes RANK
1	Singapore	5	82	27.1	5
2	Brunei Darussalam	27	96	16.1	20
*3	Malaysia	13	133	36.3	36
4	Cambodia	40	173	21.4	65
5	Thailand	22	264	29.8	70
6	Myanmar	31	155	48.9	107
7	Lao PDR	34	362	26.8	119
8	Philippines	36	193	44.5	131
9	Indonesia	52	259	32.2	137
10	Vietnam	32	872	35.2	149



PAYING TAXES SCORE SIMULATION

Indicator	2014 Report	2015 Report	Movement/ Change in rank
Number of Payments	36	13	23
Number of Hours	193	193	--
Total Tax Rate	44.5	44.5	--
Effect in indicator ranking	131	80	↑ 51
Effect in world ranking	108	103	↑ 5

Recommendation	Agency
<ul style="list-style-type: none">• Reduce number of payments• Reduce number of Hours• Consider reducing tax rate	PAG-IBIG, PHILHEALTH, BIR



SCENARIOS

- **Low Hanging Fruit** - Impact of FULL implementation of Doing Business 2013 reform inventory.
- **Big Impact Indicators** – Implement reforms on 4 identified Gameplan 2.0 big impact indicators (Starting a Business, Registering Property, Getting Credit, Protecting Investors).
- **Stretch targets** – Implement suggested reforms for all indicators.



“LOW HANGING FRUIT” SCENARIO

2014 RANK	2015 RANK	EFFECT ON RANK
108	39	↑ 69

Low Hanging Fruit - Impact of FULL implementation of Doing Business 2013 reform inventory on 8 indicators : Starting a business, Dealing with Construction Permits, Registering Property, Getting Electricity, Getting Credit, Protecting Investors, Paying Taxes and Trading Across Borders are fully implemented and measured)



“LOW HANGING FRUIT” SCENARIO

Effect on ASEAN rankings

	Economy	2014 Report	Rank as of Current Data and Simulation
1	Singapore	1	1
2	Malaysia	6	6
3	Thailand	18	18
*4	Philippines	108	39
5	Brunei Darussalam	59	59
6	Vietnam	99	99
7	Indonesia	120	120
8	Cambodia	137	137
9	Lao PDR	159	159
10	Myanmar	182	182

move from 6 to 4





“BIG IMPACT INDICATORS” SCENARIO

2014 RANK	2015 RANK	EFFECT ON RANK
108	29	↑ 79

- **Big Impact Indicators** – Implement reforms on 4 identified Gameplan 2.0 big impact indicators (Starting a Business, Registering Property, Getting Credit, Protecting Investors).



“BIG IMPACT INDICATORS” SCENARIO

Effect on ASEAN rankings

move from 6 to 4

	Economy	2014 Report	Rank as of Current Data and Simulation
1	Singapore	1	1
2	Malaysia	6	6
3	Thailand	18	18
*4	Philippines	108	29
5	Brunei Darussalam	59	59
6	Vietnam	99	99
7	Indonesia	120	120
8	Cambodia	137	137
9	Lao PDR	159	159
10	Myanmar	182	182



“STRETCH TARGET” SCENARIO

2014 RANK	20XX RANK	EFFECT ON RANK
108	7	↑ 101

- **Stretch targets** – Implement suggested reforms on ALL indicators based on the new benchmarks.



“STRETCH TARGET” SCENARIO

Effect on ASEAN rankings

	Economy	2014 Report	Rank as of Current Data and Simulation
1	Singapore	1	1
2	Malaysia	6	6
3	Philippines	108	7
4	Thailand	18	18
5	Brunei Darussalam	59	59
6	Vietnam	99	99
7	Indonesia	120	120
8	Cambodia	137	137
9	Lao PDR	159	159
10	Myanmar	182	182

move from 6 to 3





DOING BUSINESS 2015 REPORT

TIMELINE

DATE	ACTION	AGENCY
December 2013	Finalize Gameplan 2.0	NCC/ AO 38 Taskforce
December 9, 2013	AO 38 EODB taskforce meeting	NCC
January 2014	Reconvene task forces	NCC
January	Identify reforms needed to improve EODB performance	AO 38 taskforce
January – February	Submit the legislative amendments and any new EOs, AOs, DOs needed to improve performance in EODB.	AO 38 taskforce
January-February	Video Conferences	IFC / NCC / AO 38 taskforce
March - April	Target Validation Workshops	NCC



DOING BUSINESS 2015 REPORT

TIMELINE

DATE	ACTION	AGENCY
February-April	Actual Conduct of Doing Business Survey for 2015 report	IFC
March – April	Submission of agency specific inputs to the DB reform inventory	AO 38 taskforce
April	Contributors return completed surveys	IFC
April / May	2nd EODB Summit	NCC/ AO 38 taskforce
March- May	Doing Business team codes the data from completed surveys, researches underlying laws and regulations, and conducts follow-up calls with contributors to clarify any questions	IFC



DOING BUSINESS 2015 REPORT

TIMELINE

DATE	ACTION	AGENCY
Feb-May	Data Analysis and Government Feedback	IFC
May 1-15	Finalize Reform Inventory	NCC/ AO 38
May 30	Submit reform inventory to WB Washington for feedback	NCC
June 1	Close of data collection and the deadline for recording business regulation reforms	IFC
July – August	Receive feedback from IFC Washington	IFC
June-September	Production period for latest edition of Doing Business report	IFC
October	Release of 2015 DB Report	IFC



ISLANDS OF GOOD GOVERNANCE

- Balanced Scorecard for government agencies and local governments





BALANCED SCORECARDS

- Balanced Scorecard method applied to selected national agencies and local governments
- Multisectoral Governance Councils per agency composed of private sector and non-government representatives to advise head of agency (“independent directors”)
- Self-disclosed reports today to externally-audited reports in 2015

DPWH GOVERNANCE SCORECARD									
P		Strategic Objectives		Measures	Baseline	Actual	Targets		
					2009	2010	2011	2013	2016
Social Impact	A	Increased mobility and total connectivity	1	% of National Arterial Road Network paved	86%	91%	94%	98%	100%
			2	% of bridges along national arterial roads made permanent	93%	94%	95%	97%	100%
			3	Km of arterial roads with an International Roughness Index (IRI) of 3	NA	NA	1,400	4,100	6,600
	B	Safe Environment	4	Percentage of flood protected area (identified major and principal river basins)	19%	20%	21%	25%	30%
			5	% of roads and bridges compliant with road safety standards	41%	45%	51%	64%	86%
ES	C	Transparent and accountable organization	6	Bantay Lansangan Road Sector Report Card Rating	C	NA	C+	B	B+
Processes	D	Engage the public and business partners in governance	7	Resolution of valid stakeholders complaints, inquiries and concerns	60%	60%	80%	85%	95%
	E	Institutionalize improved processes	8	Number of ISO Certified Offices	0	0	0	6	11
	F	Simplify and innovate processes	9	Absorptive Capacity	80%	84%	86%	88%	90%
			10	Percentage Compliance to prescribed documents processing timelines	94%	92%	95%	96%	98%
People	G	Nurture a corporate environment with a shared mission	11	Internal Stakeholders Approval Rating	N/A	65%	75%	85%	95%
			12	External Stakeholder Perception Rating	N/A	N/A	75%	80%	90%
	H	Uphold professionalism based on merit and performance	13	Composite Performance Index	60%	60%	65%	75%	85%
			14	Percentage of accredited personnel in selected occupational groups	55%	55%	60%	70%	80%
Resource Stewardship	I	Optimize available resources	15	Percentage of adherence to programming criteria based on existing planning applications	50%	50%	60%	80%	90%
			16	Percentage of projects completed within time and budget	55%	55%	60%	70%	80%
	J	Promote PPP investments	17	Length of (Constructed) Expressway (km)	220	286	326	394	518



REGIONAL COMPETITIVENESS

- City/Municipality Competitiveness Index





REGIONAL COMPETITIVENESS

Potential benefits of creating many competitive regions:

- diversification of investment and job opportunities
- creation of new wealth
- growing middle class in different parts of the country
- overall attractiveness of the Philippines as an investment site



REGIONAL COMPETITIVENESS

- Very little information about the competitiveness of Philippine regions, cities, and municipalities
- Created **Regional Competitiveness Committees** in 15 regions + National Capital Region (Metro Manila) in 2012



REGIONAL COMPETITIVENESS

- Convened all committees in quarterly meetings in 2012 to construct a **framework for local economic development and competitiveness**





REGIONAL COMPETITIVENESS

Overall Competitiveness – Top 10 Cities

Rank	Region	Province	LGU	Score
1	Northern Mindanao	Misamis Oriental	Cagayan de Oro City	72.09
2	Western Visayas	Iloilo City	Iloilo City	68.23
3	Central Luzon	Pampanga	San Fernando City	67.89
4	CARAGA	Agusan del Norte	Butuan City	63.07
5	Western Visayas	Negros Occ.	Bacolod City	61.62
6	SOCCSKSARGEN	South Cotabato	Koronadal	61.27
7	Ilocos Region	La Union	San Fernando	61.17
8	Central Luzon	Zambales	Olongapo City	60.63
9	Bicol Region	Camarines Sur	Naga	60.53
10	NCR		Marikina	59.73



REGIONAL COMPETITIVENESS

Overall Competitiveness – Top 10 Municipalities

Rank	Region	Province	LGU	Score
1	CARAGA	Agusan del Sur	San Francisco	54.86
2	Central Luzon	Pampanga	Guagua	54.18
3	CALABARZON	Cavite	Carmona	53.18
4	BICOL Region	Camarines Norte	Daet	51.45
5	CALABARZON	Cavite	General Trias	51.22
6	Central Luzon	Nueva Ecija	Guimba	50.46
7	Central Luzon	Pampanga	Mexico	50.18
8	SOCCSKSARGEN	South Cotabato	Surallah	49.82
9	CALABARZON	Rizal	Taytay	49.19
10	CARAGA	Agusan del Sur	Prosperidad	48.92



OTHER PROJECTS

- 1. Annual Enterprise Survey on Corruption*
- 2. Customer Satisfaction Surveys*
- 3. New Working Groups on Agri and Trade Logistics*
- 4. New Working Group on Manufacturing*
- 5. New Working Group on National Quality Infrastructure*
- 6. New Working Group on Services*
- 7. Livable City Design Challenge*
- 8. APEC 2015*
- 9. Operation Deregulation*



LESSONS LEARNED

1. *Transparency leads to Competitiveness* : Governance matters
2. *Work-in-Progress is no longer good enough*
3. Importance of *Execution and Delivery*
4. *Teamwork is required* : No More Silos
5. We must *focus on Multiple Fronts* (no single variable)
6. *The Competition never sleeps*
7. *The bar always rises*. We move up a weight class and meet larger, stronger competition
8. *Speed-to-Reform* should be our new mantra
9. *Maintaining Momentum* is important (gain speed)
10. *Embedding and institutionalizing change* / reform for the long run is important. This has become a key concern.



11TH LESSON LEARNED

Public – Private Collaboration is important and effective. We learn from each other.



- Where have we succeeded ?

GOVERNANCE

- Where have we fallen behind ?

BUREAUCRACY

- How do we move forward ?

ON TIME EXECUTION

- How do we build a Culture of Competitiveness ?

STATE OF MIND



NATIONAL COMPETITIVENESS COUNCIL | PHILIPPINES

www.competitive.org.ph

email: admin@competitive.org.ph

facebook.com/Compete.Philippines

twitter.com/ncc_PH